



# OMV Group in figures 2012

OMV Aktiengesellschaft

# Contents

01	Executive Board and Supervisory Board
02	At a glance
03	Key figures of OMV Group
05	Key figures by segments
08	OMV employees, HSSE
09	Exploration and Production
12	Gas and Power
14	Refining and Marketing including petrochemicals
17	Market indicators
18	Key OMV share data
19	Financial calendar
20	OMV's stock exchange and privatization history
21	OMV's share price performance 2012
22	OMV Investor News in 2012
23	Abbreviations and definitions
24	Shareholders' information

## Executive Board and Supervisory Board

### Executive Board:

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**Gerhard Roiss**

Term of office: September 17, 1997 to March 31, 2014  
Chairman of the Executive Board and  
Chief Executive Officer (since April 1, 2011)

**David C. Davies**

Term of office: April 1, 2002 to March 31, 2014  
Deputy Chairman (since April 1, 2011) and  
Chief Financial Officer (since April 1, 2002)

**Hans-Peter Floren**

Term of office: March 1, 2012 to February 28, 2015  
Gas and Power

**Jacobus Huijskes**

Term of office: April 1, 2010 to March 31, 2015  
Exploration and Production (since July 1, 2010)

**Manfred Leitner**

Term of office: April 1, 2011 to March 31, 2014  
Refining and Marketing incl. petrochemicals

### Supervisory Board:

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**Markus Beyrer** Chairman (until Oct. 31, 2012)

**Rudolf Kemler** Chairman (since Nov. 1, 2012)

**Khadem Al Qubaisi** Deputy Chairman (until May 10, 2012)

**Murtadha Al Hashmi** Deputy Chairman (since May 10, 2012)

**Wolfgang Berndt** Deputy Chairman

**Alyazia Al Kuwaiti**

**Elif Bilgi-Zapparoli**

**Helmut Draxler**

**Wolfram Littich**

**Herbert Stepic**

**Herbert Werner**

**Norbert Zimmermann**

Delegated by the Group works council (employee representatives):

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**Leopold Abraham** (until Dec. 31, 2012)

**Christine Asperger** (since Jan. 1, 2013)

**Wolfgang Baumann**

**Franz Kaba**

**Ferdinand Nemesch**

**Martin Rossmann**

## At a glance

	2012	2011	2010	2009	2008
Oil and gas production in kboe/d	303	288	318	317	317
Retail stations <sup>1</sup>	4,432	4,484	2,291	2,433	2,528
Refining capacity in mn t	22.0	22.3	25.8	25.8	25.8
Gas sales volumes in TWh	437	272	203	147	143
Return on average capital employed (ROACE) in % <sup>2</sup>	11	11	10	6	12
Return on equity (ROE) in %	13	13	11	7	16
Gearing ratio in %	26	34	46	33	37
Payout ratio in % <sup>3</sup>	29	32	32	52	22

<sup>1</sup> Since 2011, Petrol Ofisi figures are included.

<sup>2</sup> As of 2012, the definitions for NOPAT and average capital employed were adjusted. Please see section "abbreviations and definitions" in the Annual Report for details. Historic figures were adapted accordingly.

<sup>3</sup> 2012: Based on the dividend proposal to the Annual General Meeting 2013 in the amount of EUR 1.20 per share.

## Key figures of OMV Group

<b>Statement of income</b> in EUR mn	<b>2012</b>	2011 <sup>1</sup>	2010	2009	2008
Sales	42,649	34,053	23,323	17,917	25,543
Earnings before interest and taxes (EBIT)	3,104	2,494	2,334	1,410	2,340
Clean CCS EBIT <sup>2</sup>	3,407	2,530	2,470	1,418	3,405
Financial result	(246)	(273)	(373)	(228)	(31)
Income from ordinary activities	2,857	2,221	1,961	1,182	2,309
Taxes on income	(1,067)	(633)	(747)	(465)	(780)
Net income attributable to stockholders of the parent	1,363	1,079	921	572	1,374
Clean CCS net income attributable to stockholders of the parent <sup>2</sup>	1,544	1,084	1,118	596	1,942

<b>Balance sheet</b> in EUR mn	<b>2012</b>	2011 <sup>1</sup>	2010 <sup>1,3</sup>	2009	2008
Balance sheet total	30,519	28,413	26,419	21,415	21,376
Equity	14,530	13,404	11,238	10,035	9,363
Net debt	3,747	4,603	5,167	3,314	3,448
Average capital employed <sup>4</sup>	18,118	17,060	13,970	12,952	13,152

<sup>1</sup> As of March 31, 2012, figures for 2010 and 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised).

<sup>2</sup> Clean CCS figures exclude special items and inventory holding gains/losses (CCS effects) resulting from the fuels refineries and Petrol Ofisi.

<sup>3</sup> As of December 31, 2011, figures for 2010 were adjusted according to the final purchase price allocation of OMV Petrol Ofisi A.Ş.

<sup>4</sup> As of 2012, the definition for average capital employed was adjusted. Please see section "abbreviations and definitions" in the Annual Report for details. Historic figures were adapted accordingly.

## Key figures of OMV Group

<b>Cash flow</b> in EUR mn	<b>2012</b>	2011	2010	2009	2008
Cash flow from operating activities	3,813	2,514	2,886	1,847	3,214
Cash flow from investing activities	(2,279)	(3,106)	(2,875)	(1,210)	(3,404)
Investments	(2,498)	(3,316)	(2,942)	(2,743)	(3,696)
Disposals <sup>1</sup>	218	210	66	1,533	292
Cash flow from financing activities	(658)	21	256	(657)	209
Cash and cash equivalents at year-end	1,227	359	946	675	700
Free cash flow	1,533	(592)	11	637	(190)
Free cash flow less dividend payments	907	(1,034)	(322)	301	(737)

<b>Overview key figures</b>	<b>2012</b>	2011 <sup>2</sup>	2010 <sup>2,3</sup>	2009	2008
Net operating profit after tax (NOPAT) in EUR mn <sup>4</sup>	1,976	1,881	1,446	820	1,603
Return on average capital employed (ROACE) in % <sup>4</sup>	11	11	10	6	12
Return on equity (ROE) in %	13	13	11	7	16
Equity ratio in %	48	47	43	47	44
Gearing ratio in %	26	34	46	33	37

<sup>1</sup> 2009: Disposals include the cash inflow of EUR 1,400 mn from the sale of MOL shares.

<sup>2</sup> As of March 31, 2012, figures for 2010 and 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised).

<sup>3</sup> As of December 31, 2011, figures for 2010 were adjusted according to the final purchase price allocation of OMV Petrol Ofisi A.S.

<sup>4</sup> As of 2012, the definitions for NOPAT and average capital employed were adjusted. Please see section "abbreviations and definitions" in the Annual Report for details. Historic figures were adapted accordingly.

## Key figures by segments

<b>Capital expenditure by segments</b> in EUR mn	<b>2012</b>	2011	2010	2009	2008
Exploration and Production	1,598	2,066	1,252	1,500	2,328
Gas and Power	351	468	712	381	243
Refining and Marketing including petrochemicals <sup>1</sup>	435	575	1,194	347	894
Corporate and Other	42	37	49	127	82
<b>Group</b>	<b>2,426</b>	<b>3,146</b>	<b>3,207</b>	<b>2,355</b>	<b>3,547</b>

<b>Group sales</b> in EUR mn	<b>2012</b>	2011	2010	2009	2008
Exploration and Production	1,387	766	1,046	832	1,023
Gas and Power	11,707	6,856	4,262	3,205	3,675
Refining and Marketing including petrochemicals	29,551	26,426	18,012	13,875	20,837
Corporate and Other	5	5	4	5	7
<b>Group</b>	<b>42,649</b>	<b>34,053</b>	<b>23,323</b>	<b>17,917</b>	<b>25,543</b>

<sup>1</sup> 2010: Includes the increase of OMV's share in Petrol Ofisi to 95.72%.

## Key figures by segments

<b>EBIT in EUR mn</b>	<b>2012</b>	<b>2011<sup>1</sup></b>	<b>2010</b>	<b>2009</b>	<b>2008</b>
Exploration and Production	2,743	2,091	1,816	1,450	2,274
Gas and Power	43	239	277	235	245
Refining and Marketing including petrochemicals	417	282	397	(143)	(105)
Corporate and Other	(66)	(69)	(128)	(91)	(111)
Consolidation	(33)	(48)	(28)	(41)	37
<b>Group</b>	<b>3,104</b>	<b>2,494</b>	<b>2,334</b>	<b>1,410</b>	<b>2,340</b>

<b>Clean CCS EBIT in EUR mn<sup>2</sup></b>	<b>2012</b>	<b>2011<sup>1</sup></b>	<b>2010</b>	<b>2009</b>	<b>2008</b>
Exploration and Production	2,824	2,154	2,099	1,517	2,580
Gas and Power	184	240	279	256	274
Refining and Marketing including petrochemicals	488	243	225	(222)	602
Corporate and Other	(56)	(59)	(105)	(92)	(89)
Consolidation	(33)	(48)	(28)	(41)	37
<b>Group</b>	<b>3,407</b>	<b>2,530</b>	<b>2,470</b>	<b>1,418</b>	<b>3,405</b>

<sup>1</sup> As of March 31, 2012, figures for 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised).

<sup>2</sup> Clean CCS figures exclude special items and inventory holding gains/losses (CCS effects) resulting from the fuels refineries and Petrol Ofisi.



## Key figures by segments

<b>EBITD</b> in EUR mn <sup>1</sup>	<b>2012</b>	2011 <sup>2</sup>	2010	2009	2008
Exploration and Production	4,059	3,101	2,888	2,250	2,927
Gas and Power	122	281	307	263	281
Refining and Marketing including petrochemicals	1,014	810	812	303	453
Corporate and Other	(25)	(27)	(80)	(42)	(65)
Consolidation	(33)	(48)	(28)	(41)	37
<b>Group</b>	<b>5,137</b>	<b>4,117</b>	<b>3,899</b>	<b>2,734</b>	<b>3,633</b>

<b>Clean CCS EBITD</b> in EUR mn <sup>1,3</sup>	<b>2012</b>	2011 <sup>2</sup>	2010	2009	2008
Exploration and Production	4,036	3,119	2,915	2,267	3,193
Gas and Power	251	281	309	282	299
Refining and Marketing including petrochemicals	1,041	760	638	156	963
Corporate and Other	(16)	(16)	(57)	(42)	(44)
Consolidation	(33)	(48)	(28)	(41)	37
<b>Group</b>	<b>5,279</b>	<b>4,095</b>	<b>3,778</b>	<b>2,623</b>	<b>4,448</b>

<sup>1</sup> EBITD: Earnings before interest, taxes and depreciation.

<sup>2</sup> As of March 31, 2012, figures for 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised).

<sup>3</sup> Clean CCS figures exclude special items and inventory holding gains/losses (CCS effects) resulting from the fuels refineries and Petrol Ofisi.

## OMV employees, HSSE

<b>OMV employees</b> as of December 31	<b>2012</b>	2011	2010	2009	2008
Employees (excluding Petrom)	7,008	6,888	6,736	5,692	5,694
Petrom employees	21,650	22,912	24,662	28,984	35,588
<b>OMV Group employees</b>	<b>28,658</b>	<b>29,800</b>	<b>31,398</b>	<b>34,676</b>	<b>41,282</b>

<b>Health, safety, security and environment (HSSE)</b>	<b>2012</b>	2011	2010	2009	2008
Fatalities (own employees)	1	1	3	1	7
Lost workday injuries (own employees)	34	34	41	46	61
Lost-Time Injury Rate per one mn hours worked (own employees)	0.66	0.66	0.74	0.71	0.91
Energy consumption in petajoule <sup>1</sup>	125.2	131.7	134.1	147.8	165.4
Greenhouse gas emissions in mn t CO <sub>2</sub> -equivalent <sup>1</sup>	11.0	11.6	12.2	11.7	12.0
Spills and leakages	1,904	2,007	2,247	2,671	1,701

<sup>1</sup> Not including Petrol Ofisi because reporting systems are still being integrated.

## Exploration and Production

### Key producing assets 2012

Country	Field/area	Oil/gas	OMV 2012 production in kboe/d
Romania	Oltenia	Gas	41
Romania	Petromar	Oil + gas	30
Romania	Moldova Sud	Oil + gas	21
Romania	Muntenia Vest	Oil	12
Austria	Area 2 Matzen	Oil	9
Romania	Crisana-Banat	Oil	9
Romania	Muntenia Central	Oil	9

Key performance indicators	2012	2011	2010	2009	2008
OPEX in USD/boe	12.79	14.30	12.83	12.02	14.29
Exploration expenditure in EUR mn	476	492	376	252	406
Reserve replacement rate (three-year average)	79%	78%	82%	71%	55%

Number of completed wells	2012	2011	2010	2009	2008
Exploration and appraisal	28	37	22	33	70
Development and production	123	125	199	213	348
<b>Total</b>	<b>151</b>	<b>162</b>	<b>221</b>	<b>246</b>	<b>418</b>

## Exploration and Production

<b>Production</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>
<b>Crude oil and NGL production</b> in mn bbl	<b>59.2</b>	<b>52.2</b>	<b>63.4</b>	<b>62.6</b>	<b>60.9</b>
Romania	28.7	29.3	30.0	31.5	32.7
Austria	5.8	5.8	6.1	6.4	6.1
North Africa and Offshore <sup>1</sup>	20.2	12.4	21.5	20.4	19.2
Middle East and Caspian <sup>2</sup>	4.6	4.7	5.8	4.3	2.9
<b>Natural gas production</b> in bcf	<b>290.6</b>	<b>296.4</b>	<b>295.1</b>	<b>297.2</b>	<b>308.0</b>
Romania	182.1	184.1	180.8	186.1	196.1
Austria	48.6	49.2	55.6	50.1	46.1
North Africa and Offshore <sup>1</sup>	27.8	27.6	26.5	27.6	26.4
Middle East and Caspian <sup>2</sup>	32.0	35.4	32.3	33.5	39.4
<b>Total production</b> in mn boe	<b>111.1</b>	<b>105.0</b>	<b>115.9</b>	<b>115.5</b>	<b>115.9</b>
Romania	62.4	63.4	63.5	66.0	69.0
Austria	13.9	14.0	15.4	14.7	13.8
North Africa and Offshore <sup>1</sup>	24.8	17.0	25.9	25.0	23.6
Middle East and Caspian <sup>2</sup>	9.9	10.6	11.2	9.8	9.5

<sup>1</sup> Region consists of Tunisia, Libya, Turkey, Norway, United Kingdom, Ireland, Faroe Islands, New Zealand and Australia and includes exploration only countries.

<sup>2</sup> Region consists of Pakistan, Yemen, the Kurdistan Region of Iraq, Kazakhstan, Bulgaria, Ukraine and the United Arab Emirates and includes exploration only countries.

## Exploration and Production

<b>Reserves</b> <sup>1</sup>	<b>2012</b>	2011	2010	2009	2008
<b>Proved oil and NGL reserves</b> in mn bbl	<b>614.8</b>	<b>627.9</b>	<b>659.9</b>	<b>674.9</b>	<b>696.4</b>
Romania	382.5	394.9	419.1	433.7	457.1
Austria	48.5	46.7	48.3	50.8	51.4
North Africa and Offshore <sup>2</sup>	150.5	150.8	146.7	146.3	150.2
Middle East and Caspian <sup>3</sup>	33.3	35.6	45.9	44.2	37.7
<b>Proved natural gas reserves</b> in bcf	<b>2,795.9</b>	<b>2,796.5</b>	<b>2,726.7</b>	<b>2,845.7</b>	<b>2,825.2</b>
Romania	1,984.5	2,112.9	2,083.7	2,102.2	2,082.5
Austria	341.2	382.0	414.6	443.8	494.0
North Africa and Offshore <sup>2</sup>	336.6	183.1	130.6	152.8	112.2
Middle East and Caspian <sup>3</sup>	133.6	118.5	97.8	146.9	136.5
<b>Total proved reserves</b> in mn boe	<b>1,117.6</b>	<b>1,133.2</b>	<b>1,153.0</b>	<b>1,188.1</b>	<b>1,205.8</b>
Romania	750.1	786.1	805.0	823.0	842.7
Austria	105.4	110.4	117.4	124.7	133.7
North Africa and Offshore <sup>2</sup>	206.6	181.3	168.4	171.7	168.9
Middle East and Caspian <sup>3</sup>	55.5	55.4	62.2	68.7	60.4

<sup>1</sup> Developed and undeveloped reserves as of December 31.

<sup>2</sup> Region consists of Tunisia, Libya, Turkey, Norway, United Kingdom, Ireland, Faroe Islands, New Zealand and Australia and includes exploration only countries.

<sup>3</sup> Region consists of Pakistan, Yemen, the Kurdistan Region of Iraq, Kazakhstan, Bulgaria, Ukraine and the United Arab Emirates and includes exploration only countries.

## Gas and Power

<b>Gas sales</b> inTWh	<b>2012</b>	2011	2010	2009	2008
OMV	0	0	2	2	2
EconGas	374	219	148	92	84
Petrom	52	54	53	52	57
OMV Turkey	12	—	—	—	—
<b>Total</b> <sup>1</sup>	<b>437</b>	<b>272</b>	<b>203</b>	<b>147</b>	<b>143</b>

<b>Supply</b> inTWh	<b>2012</b>	2011	2010	2009	2008
Equity supply	58	61	57	60	60
Russia	44	45	46	42	51
Norway	9	10	15	15	15
Others	324	162	75	34	22
<b>Total</b> <sup>2</sup>	<b>435</b>	<b>278</b>	<b>193</b>	<b>151</b>	<b>148</b>

<b>Transportation</b>	<b>2012</b>	2011	2010	2009	2008
Gas transportation sold in bcm	103.15	101.37	89.21	75.29	66.32

<sup>1</sup> Deviation between Total and sum of the individual companies possible due to intercompany relations.

<sup>2</sup> Deviation between supply and sales volumes due to changes in storage volumes.

## Gas and Power

<b>Storage</b>	<b>2012</b>	2011	2010	2009	2008
Storage volume sold in mn cbm	2,429	2,358	2,307	2,211	2,187
Average storage capacities sold in cbm/h	944,249	869,878	867,507	850,207	802,760

<b>Gas prices in Romania</b> in USD/1,000 cbm <sup>1</sup>	<b>2012</b>	2011	2010	2009	2008
Import price <sup>2</sup>	440	442	360	353	440
Regulated gas price for domestic producers	143	162	155	162	196

<sup>1</sup> Prices per 1,000 cbm at 15 °C.

<sup>2</sup> For 2010 to 2012, the actual import gas prices, published retrospectively by ANRE (Romanian regulatory authority) on a monthly basis, are presented in the table. Import gas prices for previous years have not been adjusted.

## Refining and Marketing including petrochemicals

<b>Source of processed crude oil in 1,000 t</b>	<b>API</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>
Algeria	45.5	680	660	77	158	1,321
Austria	21.8–35.1	878	928	934	953	895
Azerbaijan	34.4	667	254	420	576	182
Egypt	32.3–41.1	618	759	502	396	407
Iran	31.0–33.0	179	23	707	180	335
Iraq	31.3–32.6	91	1,110	237	1,406	1,534
Kazakhstan	39.1–42.2	3,626	4,219	3,564	4,934	4,443
Kuwait	30.0–31.0	566	–	–	–	–
Libya	36.8–43.1	3,451	1,700	4,376	4,389	5,030
Nigeria	30.2–35.0	2,411	2,278	1,720	1,098	434
Romania	15.8–40.3	3,119	3,552	3,804	4,346	4,290
Russia	30.4–46.4	1,715	1,571	1,715	795	1,440
Saudi Arabia	27.6–38.5	1,193	833	–	331	502
Syria	23.3–37.5	–	364	962	752	497
Tunisia	29.4–43.8	91	139	111	252	296
United Kingdom	27.3	109	471	–	–	–
Venezuela	30.7	–	–	–	373	906
Others	–	213	529	388	131	194
<b>Total</b>		<b>19,606</b>	<b>19,390</b>	<b>19,518</b>	<b>21,071</b>	<b>22,706</b>

<b>Crude oil processing in 1,000 t</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>
Crude oil	19,606	19,390	19,518	21,071	22,706
Semi-finished products and others	1,424	1,400	1,456	1,507	1,445
<b>Total</b>	<b>21,030</b>	<b>20,790</b>	<b>20,974</b>	<b>22,578</b>	<b>24,151</b>
Utilization rate in %	88	87	76	82	86



## Refining and Marketing including petrochemicals

<b>Total refined product sales in 1,000 t <sup>1</sup></b>	<b>2012</b>	2011	2010	2009	2008
Petrochemicals	2,203	2,013	2,080	2,024	2,126
Gasoline	4,805	5,183	5,338	5,931	6,099
Jet fuel	2,853	3,130	1,766	1,592	1,704
Diesel fuel	13,939	13,907	9,949	10,084	10,281
Heating oil extra light	2,126	2,052	2,582	2,486	2,923
Fuel oil	1,655	1,960	955	1,257	1,508
Bitumen	675	734	614	902	903
Coke	374	407	433	286	399
Others	1,604	1,599	759	968	1,052
<b>Total</b>	<b>30,234</b>	<b>30,985</b>	<b>24,476</b>	<b>25,529</b>	<b>26,994</b>

<b>Marketing <sup>2</sup></b>	<b>2012</b>	2011	2010	2009	2008
Sales volumes in mn t <sup>1</sup>	21.48	22.61	16.03	16.79	17.32

<sup>1</sup> As of 2011, Petrol Ofisi figures are included.

<sup>2</sup> Retail and commercial business.

## Refining and Marketing including petrochemicals

<b>Number of retail stations</b> as of December 31	<b>2012</b>	2011	2010	2009	2008
Austria	362	408	417	445	541
Bosnia-Herzegovina	28	28	28	28	26
Bulgaria	93	93	94	96	95
Croatia	62	62	62	61	56
Czech Republic	215	215	218	221	215
Germany	323	326	389	396	405
Hungary	177	180	178	174	174
Italy	—	—	—	97	97
Moldova	98	94	102	113	115
Romania	546	545	546	546	550
Serbia	61	61	59	59	59
Slovakia	94	95	93	93	93
Slovenia	104	107	105	104	102
Turkey	2,269	2,270	—	—	—
<b>Total</b>	<b>4,432</b>	<b>4,484</b>	<b>2,291</b>	<b>2,433</b>	<b>2,528</b>
thereof with VIVA shops	950	941	954	993	1,031

## Market indicators

	2012	2011	2010	2009	2008
Average crude price for Brent in USD/bbl	111.67	111.26	79.50	61.67	97.26
Average crude price for Urals in USD/bbl	110.76	109.60	78.29	61.18	94.76
NWE refining margin in USD/bbl <sup>1</sup>	6.86	3.27	3.98	3.23	8.23
Med Urals refining margin in USD/bbl	4.18	1.14	2.89	2.08	5.54
Naphtha contract price in EUR/t	726	666	535	381	534
WECP ethylene in EUR/t <sup>2</sup>	1,239	1,140	952	737	1,102
WECP propylene in EUR/t <sup>2</sup>	1,117	1,118	935	610	960
World oil demand in mn bbl/d <sup>3</sup>	89.8	88.8	88.1	85.4	86.5
World oil production in mn bbl/d <sup>3</sup>	90.9	88.4	87.3	85.4	86.8
Oil product demand in OMV markets in mn t <sup>4,5</sup>	94	96	96	97	102
thereof in Austria in mn t <sup>4</sup>	10.7	11.0	11.6	11.3	11.9
Natural gas demand in OMV markets in bcm <sup>4,6</sup>	231	234	244	231	249
thereof in Austria in bcm <sup>7</sup>	8.6	9.0	9.6	8.8	9.0
Average exchange rate EUR-USD	1.28	1.39	1.33	1.39	1.47
Average exchange rate EUR-RON	4.46	4.24	4.21	4.24	3.68
Average exchange rate EUR-TRY	2.31	2.34	2.00	2.16	1.79

<sup>1</sup> North West European.

<sup>2</sup> West European Contract Prices.

<sup>3</sup> Oil (incl. NGL, biofuels) according to International Energy Agency oil market reports.

<sup>4</sup> 2012 figures are estimates.

<sup>5</sup> The OMV oil product markets 2012 include Austria, Bavaria, Bosnia-Herzegovina, Bulgaria, Croatia, Czech Republic, Hungary, Moldova, Romania, Serbia, Slovak Republic, Slovenia, Turkey. Figures for previous years are shown for the same markets.

<sup>6</sup> The OMV natural gas markets 2012 include Austria, Germany, Italy, Hungary, Romania, Turkey. Figures for previous years are shown for the same markets.

<sup>7</sup> Source: E-Control GmbH.

## Key OMV share data

<b>Key OMV share data</b> (ISIN: AT0000743059)	<b>2012</b>	2011	2010	2009	2008
Number of outstanding shares in mn <sup>1,2</sup>	326.19	326.07	298.80	298.78	298.75
Market capitalization in EUR bn <sup>2</sup>	8.92	7.64	9.29	9.17	5.59
Year's high in EUR	29.12	34.69	32.63	31.00	57.80
Year's low in EUR	21.29	21.24	24.12	18.02	16.70
Year-end price in EUR	27.36	23.44	31.10	30.70	18.72
Price/Earnings (P/E) <sup>3</sup>	6.5	6.9	10.1	16.0	4.1
Price/Cash flow (P/CF) <sup>3</sup>	2.3	2.9	3.2	5.0	1.7
Dividend per share in EUR <sup>4</sup>	1.20	1.10	1.00	1.00	1.00
Payout ratio in %	29	32	32	52	22
Earnings per share in EUR <sup>5</sup>	4.18	3.43	3.08	1.91	4.60
Cash flow per share in EUR <sup>6</sup>	11.69	8.00	9.66	6.18	10.76
Book value per share in EUR <sup>2,5</sup>	36.49	33.41	30.13	27.10	24.77
Dividend yield in % <sup>3</sup>	4.39	4.69	3.22	3.26	5.34
Total shareholder return in % <sup>7</sup>	21	(21)	5	69	(64)

<sup>1</sup> Total number of shares less treasury shares.

<sup>2</sup> As of December 31.

<sup>3</sup> Based on year-end price.

<sup>4</sup> 2012: As proposed by the Executive Board and approved by the Supervisory Board. Subject to approval by the Annual General Meeting 2013.

<sup>5</sup> As of March 31, 2012, figures for 2010 and 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised).

<sup>6</sup> Cash flow from operating activities.

<sup>7</sup> Assuming no reinvestment of dividend.

## Financial calendar

<b>Financial calendar</b> <sup>1</sup>	<b>Date</b>
Trading Statement Q4/12	Fri, February 1, 2013
Results January–December and Q4 2012	Thu, February 21, 2013
Trading Statement Q1/13	Fri, April 26, 2013
Record date for the Annual General Meeting	Sun, May 5, 2013
Results January–March 2013	Tue, May 14, 2013
Annual General Meeting <sup>2</sup>	Wed, May 15, 2013
Dividend ex date	Wed, May 22, 2013
Dividend payment date	Thu, May 23, 2013
Trading Statement Q2/13	Wed, July 24, 2013
Results January–June and Q2 2013	Tue, August 13, 2013
Trading Statement Q3/13	Fri, October 18, 2013
Results January–September and Q3 2013	Thu, November 7, 2013
Results January–December and Q4 2013	February, 2014

<sup>1</sup> The information shown is provisional and subject to final confirmation.

<sup>2</sup> Annual General Meeting: 2.00 pm (CET), Reed Messe Wien GmbH, Messeplatz 1, 1020 Vienna, Austria.

## OMV's stock exchange and privatization history

**1987:** In December, the initial public offering takes place on course with the privatization of the public sector. The Österreichische Industrieholding AG (ÖIAG) sells 15% of OMV's capital stock (ATS 2 bn split into 2 mn shares with a face value of ATS 1,000) at a price of ATS 4,400 per share, thereby reducing its share to 85%. OMV shares start trading in Vienna on December 3 and close at ATS 4,455. On December 9, the shares are listed in Frankfurt and Munich.

**1989:** In September, ÖIAG sells another 10% of OMV shares in a secondary offering at a price of ATS 8,240 per share. Following a further sale of shares to institutional investors, ÖIAG's stake is reduced to 72%.

**1991:** The face value of 5% of the capital stock is reduced from ATS 1,000 to ATS 100 in order to facilitate the introduction to the Austrian Futures and Options Exchange in April. In June, OMV's capital stock is increased by ATS 400 mn to ATS 2.4 bn. ÖIAG exercises its rights and continues to own 72%.

**1994:** In May, IPIC (International Petroleum Investment Company) buys 13% of OMV from ÖIAG so that ÖIAG's stake is reduced to 59%. In June, OMV

increases its capital to ATS 2.7 bn. IPIC exercises its rights as well as further rights and increases its stake to 19.6%, whereas ÖIAG's stake declines to 52.4%. A Level 1 ADR program is established in the USA. In September, face value of ATS 100 is harmonized for all shares. Until year end, ÖIAG reduces its OMV stake to 49.9%.

**1996:** In May, ÖIAG sells another 4.02 mn shares at a price of ATS 1,055 thus decreasing its stake to 35%.

**1999:** The Company's share capital is converted to EUR 196.29 mn on May 18 and all ordinary shares are no par value shares (27 mn shares).

**2004:** OMV successfully completes a EUR 657 mn share capital increase through the issuance of 3 mn new shares priced at EUR 219 per share. The new shareholder structure consists of 50.9% free float, 31.5% ÖIAG and 17.6% IPIC.

**2005:** Delisting on the Frankfurt and Munich stock exchanges. On July 11, OMV's stock split by the ratio of 1:10 is effective on the Vienna Stock Exchange. Consequently, OMV's share capital is now divided into 300 mn no par value shares issued to bearers. The nominal value per share is EUR 1.

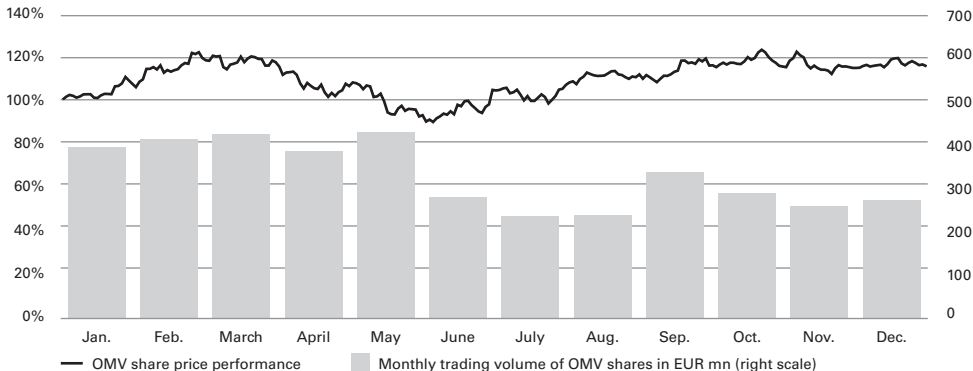
## OMV's stock exchange and privatization history

**2008:** In October, IPIC increases its stake to 19.2%, thus reducing the free float to 49.3%.

**2009:** In December, IPIC increases its stake to 20.0%, thus reducing the free float to 48.5%.

**2011:** In June, OMV issues 27,272,727 new shares at a subscription price of EUR 27.50. The capital stock is now EUR 327,272,727 and consists of 327,272,727 no par value bearer shares. ÖIAG and IPIC fully exercise their subscription rights. By October, IPIC increases its shareholding in OMV to 24.9%.

### OMV share price performance 2012 (rebased to 100)



## OMV Investor News in 2012

- |       |  |       |  |
|-------|--|-------|--|
| 01/10 | Follow-up on the adhoc announcement dated November 15, 2011 with regards to the Eco Premium investigation by the Romanian Competition Council against Petrom | 07/13 | OMV steps into deep water gas development in Northern Norwegian Sea      |
| 01/13 | OMV appoints Deutsche Bank to handle the divestment program in R&M   | 07/20 | Q2/12 Trading Statement  |
| 02/03 | Q4/11 Trading Statement  | 08/08 | Report January–June and Q2 2012 and strategy update                      |
| 02/06 | New Executive Board Member for Gas and Power business segment  | 09/19 | OMV issues Eurobonds and announces a tender offer on upcoming maturities |
| 02/22 | Adhoc announcement on deep water gas discovery offshore Romania  | 10/05 | OMV makes another major step towards energy security in Pakistan         |
| 02/22 | Report January–December and Q4 2011  | 10/09 | Result of OMV's Extraordinary General Meeting 2012                       |
| 04/24 | Q1/12 Trading Statement  | 10/16 | OMV signs major oil acquisition in Norway                                |
| 05/09 | Report January–March 2012  | 10/19 | Q3/12 Trading Statement  |
| 05/10 | Results of OMV's Annual General Meeting  | 11/07 | Report January–September and Q3 2012                                     |
| 06/20 | OMV announces UK North Sea divestments in line with focus on the West of Shetlands area  | 11/30 | OMV sells its marketing subsidiary in Bosnia-Herzegovina                 |
| 06/21 | OMV and Wintershall sign upstream agreement with the Abu Dhabi National Oil Company (ADNOC)  |       |  |



## Abbreviations and definitions

### **bbl, bbl/d**

barrel (1 barrel equals approx. 159 liters), bbl per day

### **boe, boe/d, kboe/d**

barrel of oil equivalent, boe per day, thousand boe/d

### **cbm, cf**

standard cubic meter (32 °F/0 °C), standard cubic feet (60 °F/16 °C)

### **mn, bn**

million, billion

### **NGL**

natural gas liquids; natural gas which is extracted in liquid form during the production of hydrocarbons

### **t, toe**

metric tonne, tonne of oil equivalent

For a full list of abbreviations and definitions please see the OMV Annual Report.

### Conversion factors

#### Crude oil

	Multiply by		
	t	liter	bbl
<b>1 t</b>	1.000	1,168	7.345
<b>1,000 liter</b>	0.856	1,000	6.290
<b>1 bbl</b>	0.136	159	1.000

#### Natural gas

	bn cbm	bn cf	mn toe	mn boe
<b>1 bn cbm</b>	1.000	37.326	0.847	6.221
<b>1 bn cf</b>	0.027	1.000	0.023	0.167
<b>1 mn toe</b>	1.181	44.068	1.000	7.345
<b>1 mn boe</b>	0.161	6.000	0.136	1.000

To convert **bn cbm** to **TWh** multiply by 11.2.

The conversion factors are average values and can vary due to field specifications.

## Shareholders' information

**OMV Investor News** is a mailing service for shareholders and everybody who is interested in OMV Group. This service provides financial information, e.g. quarterly reports, and other information on OMV Group by e-mail.

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