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### At a glance

	2014	2013 <sup>1</sup>	2012	2011	2010
Oil and gas production in kboe/d	309	288	303	288	318
Retail stations <sup>2</sup>	4,135	4,192	4,432	4,484	2,291
Refining capacity in mn t <sup>3</sup>	17.4	17.4	22.0	22.3	25.8
Gas sales and trading volumes in TWh	486	425	437	272	203
Return On Average Capital Employed (ROACE) in % 4	4	11	11	11	10
Return On Equity (ROE) in %	4	11	13	13	11
Gearing ratio in %	34	30	26	34	46
Payout ratio in % 5	114	35	29	32	32

<sup>&</sup>lt;sup>1</sup> Figures for 2013 were adjusted due to the implementation of IFRS 11 "Joint Arrangements"

<sup>&</sup>lt;sup>2</sup> Since 2011, Petrol Ofisi figures are included

<sup>3</sup> Since 2013, Bayernoil is excluded

<sup>&</sup>lt;sup>4</sup> As of 2012, the definitions for NOPAT and average capital employed were adjusted. Please see section "Abbreviations and definitions" in the Annual Report for details. Historical figures were adapted accordingly

<sup>5 2014:</sup> Based on a dividend at the amount of EUR 1.25 per share as proposed by the Executive Board and approved by the Supervisory Board. Subject to approval by the Annual General Meeting 2015

## Key figures of OMV Group

Statement of income in EUR mn	2014	2013 <sup>1</sup>	2012	2011 <sup>2</sup>	2010
Sales	35,913	42,414	42,649	34,053	23,323
Earnings Before Interest and Taxes (EBIT)	1,054	2,602	3,104	2,494	2,334
Clean CCS EBIT <sup>3</sup>	2,238	2,645	3,407	2,530	2,470
Financial result	(177)	(311)	(246)	(273)	(373)
Profit from ordinary activities	878	2,291	2,857	2,221	1,961
Taxes on income	(264)	(562)	(1,067)	(633)	(747)
Net income attributable to stockholders of the parent	357	1,162	1,363	1,079	921
Clean CCS net income attributable to stockholders of the parent <sup>3</sup>	1,132	1,112	1,544	1,084	1,118

Balance sheet in EUR mn	2014	2013 ¹	2012	2011 <sup>2</sup>	2010 2, 4
Balance sheet total	33,938	31,848	30,519	28,413	26,419
Equity	14,602	14,545	14,530	13,404	11,238
Net debt	4,902	4,371	3,747	4,603	5,167
Average capital employed 5	19,762	17,669	18,118	17,060	13,970

<sup>&</sup>lt;sup>1</sup> Figures for 2013 were adjusted due to the implementation of IFRS 11 "Joint Arrangements"

<sup>&</sup>lt;sup>2</sup> As of March 31, 2012, figures for 2010 and 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised)

<sup>&</sup>lt;sup>3</sup> Clean CCS figures exclude special items and inventory holding gains/losses (CCS effects) resulting from the fuels refineries and Petrol Ofisi

<sup>&</sup>lt;sup>4</sup> As of December 31, 2011, figures for 2010 were adjusted according to the final purchase price allocation of OMV Petrol Ofisi A.Ş.

<sup>5</sup> As of 2012, the definition for average capital employed was adjusted. Please see section "Abbreviations and definitions" in the Annual Report for details. Historical figures were adapted accordingly

### Key figures of OMV Group

Cash flow in EUR mn	2014	2013 <sup>1</sup>	2012	2011	2010
Cash flow from operating activities	3,666	4,124	3,813	2,514	2,886
Cash flow from investing activities	(3,394)	(3,981)	(2,279)	(3,106)	(2,875)
Investments	(3,910)	(4,816)	(2,498)	(3,316)	(2,942)
Disposals	516	835	218	210	66
Cash flow from financing activities	(342)	(641)	(658)	21	256
Cash and cash equivalents at year-end	649	705	1,227	359	946
Free cash flow	272	142	1,533	(592)	11
Free cash flow less dividend payments	(377)	(485)	907	(1,034)	(322)

Overview key figures	2014	2013 <sup>1</sup>	2012	2011 <sup>2</sup>	2010 2, 3
Net Operating Profit AfterTax (NOPAT) in EUR mn <sup>4</sup>	713	1,978	1,976	1,881	1,446
Return On Average Capital Employed (ROACE) in % 4	4	11	11	11	10
Return On Equity (ROE) in %	4	11	13	13	11
Equity ratio in %	43	46	48	47	43
Gearing ratio in %	34	30	26	34	46

<sup>&</sup>lt;sup>1</sup> Figures for 2013 were adjusted due to the implementation of IFRS 11 "Joint Arrangements"

<sup>&</sup>lt;sup>2</sup> As of March 31, 2012, figures for 2010 and 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised)

<sup>&</sup>lt;sup>3</sup> As of December 31, 2011, figures for 2010 were adjusted according to the final purchase price allocation of OMV Petrol Ofisi A.Ş.

<sup>&</sup>lt;sup>4</sup> As of 2012, the definitions for NOPAT and average capital employed were adjusted. Please see section "Abbreviations and definitions" in the Annual Report for details. Historical figures were adapted accordingly

## Key figures by segments

Capital expenditure by segments in EUR mn	2014	2013 <sup>1</sup>	2012	2011	2010
Exploration and Production <sup>2</sup>	2,951	4,431	1,598	2,066	1,252
Gas and Power	243	270	351	468	712
Refining and Marketing including petrochemicals <sup>3</sup>	607	506	435	575	1,194
Corporate and Other	31	32	42	37	49
Group	3,832	5,239	2,426	3,146	3,207
			·		
Sales to external customers in EUR mn	2014	2013 <sup>1</sup>	2012	2011	2010
Exploration and Production	1,489	1,043	1,387	766	1,046
Gas and Power	6,632	12,035	11,707	6,856	4,262
Refining and Marketing including petrochemicals	27,787	29,330	29,551	26,426	18,012
Corporate and Other	4	5	5	5	4
Group	35,913	42,414	42,649	34,053	23,323

<sup>&</sup>lt;sup>1</sup> Figures for 2013 were adjusted due to the implementation of IFRS 11 "Joint Arrangements"

<sup>&</sup>lt;sup>2</sup> 2013: Includes the aquisition of E&P assets from Statoil

<sup>&</sup>lt;sup>3</sup> 2010: Includes the increase of OMV's share in Petrol Ofisi to 95.72%

## Key figures by segments

FRIT in FUR mn

EBH III LON IIIII	2014	2013	2012	2011	2010
Exploration and Production	1,466	1,990	2,743	2,091	1,816
Gas and Power	(162)	1	43	239	277
Refining and Marketing including petrochemicals	(290)	658	417	282	397
Corporate and Other	(63)	(53)	(66)	(69)	(128)
Consolidation	104	7	(33)	(48)	(28)
Group	1,054	2,602	3,104	2,494	2,334
Clean CCS EBIT in EUR mn <sup>3</sup>	2014 1,669	2013 <sup>1</sup>	2012	2011 <sup>2</sup>	2010
Exploration and Production	1,669	2,086	2,824	2,154	2,099
Gas and Power	101	137	184	240	279
Refining and Marketing including petrochemicals	503	461	488	243	225
Corporate and Other	(48)	(46)	(56)	(59)	(105)
Consolidation	13	7	(33)	(48)	(28)
Group	2,238	2,645	3,407	2,530	2,470

2014

20131

2012

20112

2010

<sup>&</sup>lt;sup>1</sup> Figures for 2013 were adjusted due to the implementation of IFRS 11 "Joint Arrangements"

<sup>&</sup>lt;sup>2</sup> As of March 31, 2012, figures for 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised)

<sup>&</sup>lt;sup>3</sup> Clean CCS figures exclude special items and inventory holding gains/losses (CCS effects) resulting from the fuels refineries and Petrol Ofisi

## Key figures by segments

Gas and Power         206         224         122         281         30           Refining and Marketing including petrochemicals         530         1,240         1,014         810         812           Corporate and Other         (21)         (12)         (25)         (27)         (80           Consolidation         104         7         (33)         (48)         (28           Group         4,110         4,820         5,137         4,117         3,895           Clean CCS EBITD in EUR mn 1,4         2014         2013 2         2012         2011 3         2010           Exploration and Production         3,323         3,367         4,036         3,119         2,918           Gas and Power         225         228         251         281         305           Refining and Marketing including petrochemicals         1,015         871         1,041         760         636           Corporate and Other         (6)         (5)         (16)         (16)         (57	EBITD in EUR mn <sup>1</sup>	2014	2013 <sup>2</sup>	2012	2011 <sup>3</sup>	2010
Refining and Marketing including petrochemicals         530         1,240         1,014         810         812           Corporate and Other         (21)         (12)         (25)         (27)         (80           Consolidation         104         7         (33)         (48)         (28           Group         4,110         4,820         5,137         4,117         3,895           Clean CCS EBITD in EUR mn 1,4         2014         20132         2012         20113         2010           Exploration and Production         3,323         3,367         4,036         3,119         2,915           Gas and Power         225         228         251         281         305           Refining and Marketing including petrochemicals         1,015         871         1,041         760         636           Corporate and Other         (6)         (5)         (16)         (16)         (57           Consolidation         13         7         (33)         (48)         (28	Exploration and Production	3,292	3,361	4,059	3,101	2,888
Corporate and Other         (21)         (12)         (25)         (27)         (80           Consolidation         104         7         (33)         (48)         (28           Group         4,110         4,820         5,137         4,117         3,895           Clean CCS EBITD in EUR mn 1,4         2014         20132         2012         20113         2010           Exploration and Production         3,323         3,367         4,036         3,119         2,915           Gas and Power         225         228         251         281         305           Refining and Marketing including petrochemicals         1,015         871         1,041         760         636           Corporate and Other         (6)         (5)         (16)         (16)         (57           Consolidation         13         7         (33)         (48)         (28	Gas and Power	206	224	122	281	307
Consolidation         104         7         (33)         (48)         (28           Group         4,110         4,820         5,137         4,117         3,895           Clean CCS EBITD in EUR mn 1,4         2014         2013 2         2012         2011 3         2010           Exploration and Production         3,323         3,367         4,036         3,119         2,918           Gas and Power         225         228         251         281         305           Refining and Marketing including petrochemicals         1,015         871         1,041         760         638           Corporate and Other         (6)         (5)         (16)         (16)         (57           Consolidation         13         7         (33)         (48)         (28	Refining and Marketing including petrochemicals	530	1,240	1,014	810	812
Group         4,110         4,820         5,137         4,117         3,895           Clean CCS EBITD in EUR mn 1,4         2014         20132         2012         20113         2010           Exploration and Production         3,323         3,367         4,036         3,119         2,915           Gas and Power         225         228         251         281         305           Refining and Marketing including petrochemicals         1,015         871         1,041         760         636           Corporate and Other         (6)         (5)         (16)         (16)         (57           Consolidation         13         7         (33)         (48)         (28	Corporate and Other	(21)	(12)	(25)	(27)	(80)
Clean CCS EBITD in EUR mn <sup>1,4</sup> 2014         2013 <sup>2</sup> 2012         2011 <sup>3</sup> 2010           Exploration and Production         3,323         3,367         4,036         3,119         2,918           Gas and Power         225         228         251         281         309           Refining and Marketing including petrochemicals         1,015         871         1,041         760         638           Corporate and Other         (6)         (5)         (16)         (16)         (57           Consolidation         13         7         (33)         (48)         (28	Consolidation	104	7	(33)	(48)	(28)
Exploration and Production         3,323         3,367         4,036         3,119         2,918           Gas and Power         225         228         251         281         303           Refining and Marketing including petrochemicals         1,015         871         1,041         760         638           Corporate and Other         (6)         (5)         (16)         (16)         (57           Consolidation         13         7         (33)         (48)         (28)	Group	4,110	4,820	5,137	4,117	3,899
Exploration and Production         3,323         3,367         4,036         3,119         2,918           Gas and Power         225         228         251         281         303           Refining and Marketing including petrochemicals         1,015         871         1,041         760         638           Corporate and Other         (6)         (5)         (16)         (16)         (57           Consolidation         13         7         (33)         (48)         (28)						
Gas and Power         225         228         251         281         303           Refining and Marketing including petrochemicals         1,015         871         1,041         760         638           Corporate and Other         (6)         (5)         (16)         (16)         (57           Consolidation         13         7         (33)         (48)         (28)	Clean CCS EBITD in EUR mn 1,4	2014	2013 <sup>2</sup>	2012	2011 <sup>3</sup>	2010
Refining and Marketing including petrochemicals         1,015         871         1,041         760         638           Corporate and Other         (6)         (5)         (16)         (16)         (57           Consolidation         13         7         (33)         (48)         (28	Exploration and Production	3,323	3,367	4,036	3,119	2,915
Corporate and Other         (6)         (5)         (16)         (57           Consolidation         13         7         (33)         (48)         (28)	Gas and Power	225	228	251	281	309
Consolidation 13 7 (33) (48) (28	Refining and Marketing including petrochemicals	1,015	871	1,041	760	638
	Corporate and Other	(6)	(5)	(16)	(16)	(57)
Group 4.569 4.469 5.279 4.095 3.778	Consolidation	13	7	(33)	(48)	(28)
4,000 4,100 0,270 4,000 0,770	Group					

<sup>&</sup>lt;sup>1</sup> EBITD: Earnings Before Interest, Taxes and Depreciation

<sup>&</sup>lt;sup>2</sup> Figures for 2013 were adjusted due to the implementation of IFRS 11 "Joint Arrangements"

<sup>&</sup>lt;sup>3</sup> As of March 31, 2012, figures for 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised)

<sup>&</sup>lt;sup>4</sup> Clean CCS figures exclude special items and inventory holding gains/losses (CCS effects) resulting from the fuels refineries and Petrol Ofisi

## OMV employees, HSSE

2014	2013	2012	2011	2010
8,553	7,244	7,008	6,888	6,736
16,948	19,619	21,650	22,912	24,662
25,501	26,863	28,658	29,800	31,398
2014	2013	2012	2011	2010
<b>2014</b>	2013	2012 1	2011	2010
		1 34	2011 1 34	
	8,553 16,948 <b>25,501</b>	8,553 7,244 16,948 19,619 <b>25,501 26,863</b>	8,553 7,244 7,008 16,948 19,619 21,650 25,501 26,863 28,658	8,553 7,244 7,008 6,888 16,948 19,619 21,650 22,912 25,501 26,863 28,658 29,800

## **Exploration and Production**

### Key producing assets 2014

Country	Field/area	Oil/gas	OMV 2014 production in kboe/d
Romania	Oltenia	Oil+gas	45
Romania	Petromar	Oil+gas	31
Norway	Gullfaks	Oil+gas+NGL	27
Romania	Moldova Sud	Oil+gas	21
Romania	Muntenia Vest	Oil+gas	16
Austria	Area 2 Maoel	Oil+gas	13
Romania	Muntenia Central	Oil+gas	11
New Zealand	Pohokura	Gas+NGL	10
Romania	Crisana-Banat	Oil+gas	9
Romania	Muntenia Est	Oil+gas	8

Key Performance Indicators	2014	2013	2012	2011	2010
OPEX in USD/boe	16.60	13.96	12.79	14.30	12.83
Exploration expenditure in EUR mn	693	627	476	492	376
Reserve Replacement Rate (three-year average) in %	87	93	79	78	82

Number of completed wells	2014	2013	2012	2011	2010
Exploration and appraisal	41	39	28	37	22
Development and production	160	192	123	125	199
Total	201	231	151	162	221

## **Exploration and Production**

Production	2014	2013	2012	2011	2010
Crude oil and NGL production in mn bbl	57.8	54.9	59.2	52.2	63.4
Romania <sup>1</sup>	28.0	28.6	28.7	29.3	30.0
Austria	5.8	5.7	5.8	5.8	6.1
Northwest Europe, Africa and Australasia <sup>2</sup>	18.1	15.3	20.2	12.4	21.5
Middle East and Caspian 1,3	5.9	5.3	4.6	4.7	5.8
Natural gas production in bcf	309.7	279.9	290.6	296.4	295.1
Romania <sup>1</sup>	186.8	183.2	182.1	184.1	180.8
Austria	37.3	41.8	48.6	49.2	55.6
Northwest Europe, Africa and Australasia <sup>2</sup>	53.1	27.3	27.8	27.6	26.5
Middle East and Caspian 1,3	32.5	27.6	32.0	35.4	32.3
Total production in mn boe	112.9	105.0	111.1	105.0	115.9
Romania <sup>1</sup>	62.6	62.5	62.4	63.4	63.5
Austria	12.0	12.6	13.9	14.0	15.4
Northwest Europe, Africa and Australasia <sup>2</sup>	27.0	19.9	24.8	17.0	25.9
Middle East and Caspian 1,3	11.3	9.9	9.9	10.6	11.2

<sup>1</sup> As OMV holds 51% of OMV Petrom, it is fully consolidated and figures include 100% of OMV Petrom's assets and results

<sup>&</sup>lt;sup>2</sup> Region consists of Australia, the Faroe Islands, Gabon, Libya, Madagascar, Namibia, New Zealand, Norway, Tunisia and the United Kingdom, and includes exploration only countries

<sup>&</sup>lt;sup>3</sup> Region consists of Bulgaria, Kazakhstan, Kurdistan Region of Iraq, Pakistan, the United Arab Emirates and Yemen, and includes exploration only countries

### **Exploration and Production**

Reserves <sup>1</sup>	2014	2013	2012	2011	2010
Proved oil and NGL reserves in mn bbl	615.8	634.3	614.8	627.9	659.9
Romania <sup>2</sup>	355.6	369.6	382.5	394.9	419.1
Austria	45.4	47.5	48.5	46.7	48.3
Northwest Europe, Africa and Australasia <sup>3</sup>	186.6	189.1	150.5	150.8	146.7
Middle East and Caspian 2, 4	28.1	28.1	33.3	35.6	45.9
Proved natural gas reserves in bcf	2,658.5	2,776.7	2,795.9	2,796.5	2,726.7
Romania <sup>2</sup>	1,705.2	1,824.6	1,984.5	2,112.9	2,083.7
Austria	278.9	301.2	341.2	382.0	414.6
Northwest Europe, Africa and Australasia <sup>3</sup>	571.2	528.8	336.6	183.1	130.6
Middle East and Caspian 2, 4	103.2	122.0	133.6	118.5	97.8
Total proved reserves in mn boe	1,090.4	1,130.9	1,117.6	1,133.2	1,153.0
Romania <sup>2</sup>	671.4	707.5	750.1	786.1	805.0
Austria	91.9	97.7	105.4	110.4	117.4
Northwest Europe, Africa and Australasia 3	281.8	277.2	206.6	181.3	168.4
Middle East and Caspian <sup>2, 4</sup>	45.3	48.4	55.5	55.4	62.2

<sup>&</sup>lt;sup>1</sup> Developed and undeveloped reserves as of December 31

<sup>&</sup>lt;sup>2</sup> As OMV holds 51% of OMV Petrom, it is fully consolidated and figures include 100% of OMV Petrom's assets and results

<sup>&</sup>lt;sup>3</sup> Region consists of Australia, the Faroe Islands, Gabon, Libya, Madagascar, Namibia, New Zealand, Norway, Tunisia and the United Kingdom, and includes exploration only countries

<sup>&</sup>lt;sup>4</sup> Region consists of Bulgaria, Kazakhstan, Kurdistan Region of Iraq, Pakistan, the United Arab Emirates and Yemen, and includes exploration only countries

#### Gas and Power

Gas sales and trading volumes in TWh	2014	2013	2012	2011	2010
OMV	127	22	0	0	2
EconGas	318	343	374	219	148
OMV Petrom	48	53	52	54	53
OMVTurkey	15	12	12	_	_
Total ¹	486	425	437	272	203
Gas supply in TWh	2014	2013	2012	2011	2010
Equity supply	67	60	58	61	57
Russia <sup>2</sup>	44	43	44	45	46
Norway <sup>2</sup>	8	6	9	10	15
Others	369	312	324	162	75
Total <sup>3</sup>	488	422	435	278	193
_					
Transportation	2014	2013	2012	2011	2010
Gas transportation volumes sold entry/exit inTWh	1,676	1,664	n.a.	n.a.	n.a.

<sup>&</sup>lt;sup>1</sup> Deviation between Total and sum of the individual companies is possible due to intercompany relations

<sup>&</sup>lt;sup>2</sup> Long-term third-party gas supply

<sup>&</sup>lt;sup>3</sup> Deviation between supply and sales volumes due to changes in storage volumes

### Gas and Power

Gas storage	2014	2013	2012	2011	2010
Storage volume sold in TWh	30.7	28.2	27.2	26.4	25.8
Average storage capacities sold in GWh/h	11.6	12.7	10.6	9.7	9.7
Gas prices in Romania in RON/MWh	2014	2013	2012	2011	2010
Average import price <sup>1</sup>	119.75	131.50	143.09	127.18	108.53
Average regulated domestic gas price for household consumers	52.25	47.43	45.71	45.71	45.71
Average regulated domestic gas price for non-household consumers	85.05	58.73	45.71	45.71	45.71
_					
Power	2014	2013	2012	2011	2010
Net electrical output in TWh	5.8	4.3	1.7	0.3	_

<sup>1 2010-2012:</sup> Actual import prices published retrospectively by ANRE (Romanian regulatory authority). 2013-2014 figures are ANRE's estimation

# Refining and Marketing including petrochemicals

Source of processed crude oil in 1,000 t	API	2014	2013	2012	2011	2010
Algeria	43.7-65.2	1,174	811	680	660	77
Austria	22.5-59.1	927	846	878	928	934
Azerbaijan	34.8-46.3	1,104	1,261	667	254	420
Egypt	22.5-40.9	436	608	618	759	502
Iran	18.6-57.4	_	_	179	23	707
Iraq	16.8-69.1	119	448	91	1,110	237
Kazakhstan	31.1-56.1	3,651	3,583	3,626	4,219	3,564
Kuwait	30.7	409	576	566	_	_
Libya	20.1-60.2	1,725	3,011	3,451	1,700	4,376
Mexico	20.5-39	131	_	_	_	_
Nigeria	26.8-49.2	995	2,414	2,411	2,278	1,720
Norway	25.2-38.3	713				_
Pakistan	50.8	39	_	_	_	_
Romania	15.8-42.9	3,703	3,751	3,119	3,552	3,804
Russia	17.2-55.8	1,096	1,694	1,715	1,571	1,715
Saudi Arabia	14.6-49.1	922	846	1,193	833	_
Syria	22.8-38.2	_	_	_	364	962
Tunisia	28.7-58.1	19	28	91	139	111
United Kingdom	19.8-41.5	85	244	109	471	_
Yemen	32.2-43.9	63	_	_	_	_
Others	_	191	221	213	529	388
Total		17,502	20,341	19,606	19,390	19,518

## Refining and Marketing including petrochemicals

Crude oil processing in 1,000 t	2014	2013	2012	2011	2010
Crude oil	17,502	20,341	19,606	19,390	19,518
Semi-finished products and others	1,328	1,393	1,424	1,400	1,456
Total	18,830	21,734	21,030	20,790	20,974
Utilization rate in %	89	92	88	87	76
Total refined product sales in 1,000 t 1	2014	2013	2012	2011	2010
Petrochemicals	1,985	2,214	2,203	2,013	2,080
Gasoline	4,582	4,897	4,805	5,183	5,338
Jet fuel	3,061	2,977	2,853	3,130	1,766
Diesel fuel	15,463	14,608	13,939	13,907	9,949
Heating oil extra light	1,845	2,318	2,126	2,052	2,582
Fuel oil	1,491	1,597	1,655	1,960	955
Bitumen	473	634	675	734	614
Coke	444	438	374	407	433
Others	1,758	1,793	1,604	1,599	759
Total	31,103	31,476	30,234	30,985	24,476
Marketing <sup>2</sup>	2014	2013	2012	2011	2010
Marketing sales volumes in mn t <sup>1</sup>	20.38	21.36	21.48	22.61	16.03

<sup>&</sup>lt;sup>1</sup> As of 2011, Petrol Ofisi figures are included

<sup>&</sup>lt;sup>2</sup> Retail and commercial business

# Refining and Marketing including petrochemicals

Number of retail stations as of December 31	2014	2013	2012	2011	2010
Austria	345	347	362	408	417
Bosnia-Herzegovina	_	_	28	28	28
Bulgaria	89	93	93	93	94
Croatia	_	_	62	62	62
Czech Republic	205	211	215	215	218
Germany	301	305	323	326	389
Hungary	170	169	177	180	178
Moldova	86	86	98	94	102
Romania	544	545	546	545	546
Serbia	61	61	61	61	59
Slovakia	91	94	94	95	93
Slovenia	106	105	104	107	105
Turkey	2,137	2,176	2,269	2,270	_
Total	4,135	4,192	4,432	4,484	2,291

#### Market indicators

	2014	2013	2012	2011	2010
Average crude price for Brent in USD/bbl	98.95	108.66	111.67	111.26	79.50
Average crude price for Urals in USD/bbl	97.95	108.30	110.76	109.60	78.29
NWE refining margin in USD/bbl <sup>1</sup>	4.56	4.02	6.86	3.27	3.98
Med Urals refining margin in USD/bbl	2.01	1.67	4.18	1.14	2.89
Naphtha contract price in EUR/t	626	677	726	666	535
WECP ethylene in EUR/t²	1,159	1,230	1,239	1,140	952
WECP propylene in EUR/t <sup>2</sup>	1,113	1,091	1,117	1,118	935
World oil demand in mn bbl/d <sup>3</sup>	92.5	91.8	90.5	89.5	88.7
World oil supply in mn bbl/d3	93.3	91.4	90.8	88.6	87.4
Oil product demand in OMV markets in mn t 4,5	169	170	168	169	170
thereof in Austria in mn t <sup>4</sup>	10.7	10.9	10.7	11.0	11.6
Natural gas demand in OMV markets in bcm 4, 6	215	234	233	234	244
thereof in Austria in bcm <sup>7</sup>	7.4	8.1	8.6	9.0	9.6
Average exchange rate EUR-USD	1.33	1.33	1.28	1.39	1.33
Average exchange rate EUR-RON	4.44	4.42	4.46	4.24	4.21
Average exchange rate EUR-TRY	2.91	2.53	2.31	2.34	2.00

<sup>&</sup>lt;sup>1</sup> North West European

<sup>&</sup>lt;sup>2</sup> West European Contract Prices

<sup>&</sup>lt;sup>3</sup> Oil (incl. NGL, biofuels) according to International Energy Agency oil market reports

<sup>4 2014</sup> figures are estimates

<sup>&</sup>lt;sup>5</sup> OMV oil product markets include Austria, Germany, Bulgaria, Czech Republic, Hungary, Moldova, Romania, Serbia, Slovakia, Slovenia and Turkey

<sup>&</sup>lt;sup>6</sup> OMV natural gas markets include for 2014 Austria, Croatia, Germany, Italy, Hungary, Romania and Turkey. Figures for 2010-2012 are shown excluding Croatia. (1 cbm = 10.8 kWh)

<sup>&</sup>lt;sup>7</sup> Source: E-Control GmbH (1 cbm = 11.2 kWh)

## Key OMV share data

Key OMV share data (ISIN: AT0000743059)	2014	2013	2012	2011	2010
Number of outstanding shares in mn 1, 2	326.26	326.23	326.19	326.07	298.80
Market capitalization in EUR bn <sup>2</sup>	7.18	11.35	8.92	7.64	9.29
Year's high in EUR	36.06	39.69	29.12	34.69	32.63
Year's low in EUR	20.07	27.85	21.29	21.24	24.12
Year-end price in EUR	22.01	34.79	27.36	23.44	31.10
Price/Earnings (P/E) 3,4	20.1	9.8	6.5	6.9	10.1
Price/Cash flow (P/CF) 3, 4	2.0	2.8	2.3	2.9	3.2
Dividend per share in EUR <sup>5</sup>	1.25	1.25	1.20	1.10	1.00
Payout ratio in %	114	35	29	32	32
Earnings per share in EUR 4, 6	1.09	3.56	4.18	3.43	3.08
Cash flow per share in EUR 4, 7	11.24	12.64	11.69	8.00	9.66
Book value per share in EUR 2, 4, 6	35.77	35.60	36.49	33.41	30.13
Dividend yield in % <sup>3</sup>	5.68	3.59	4.39	4.69	3.22
Total shareholder return in %8	(33)	32	21	(21)	5

<sup>1</sup> Total number of shares less treasury shares

<sup>&</sup>lt;sup>2</sup> As of December 31

<sup>3</sup> Based on year-end price

<sup>&</sup>lt;sup>4</sup> Figures for 2013 were adjusted due to the implementation of IFRS 11 "Joint Arrangements"

<sup>&</sup>lt;sup>5</sup> 2014: As proposed by the Executive Board and approved by the Supervisory Board. Subject to approval by the Annual General Meeting 2015

<sup>&</sup>lt;sup>6</sup> As of March 31, 2012, figures for 2010 and 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised)

<sup>7</sup> Cash flow from operating activities

<sup>8</sup> Assuming no reinvestment of dividends

## OMV's stock exchange and privatization history

**1987:** In December, the initial public offering takes place on course with the privatization of the public sector. The Österreichische Industrieholding AG (ÖIAG) sells 15% of OMV's capital stock (ATS 2 bn split into 2 mn shares with a face value of ATS 1,000) at a price of ATS 4,400 per share, thereby reducing its share to 85%. OMV shares start trading in Vienna on December 3 and close at ATS 4,455. On December 9, the shares are listed in Frankfurt and Munich.

**1989:** In September, ÖIAG sells another 10% of OMV shares in a secondary offering at a price of ATS 8,240 per share. Following a further sale of shares to institutional investors, ÖIAG's stake is reduced to 72%.

**1991:** The face value of 5% of the capital stock is reduced from ATS 1,000 to ATS 100 in order to facilitate the introduction to the Austrian Futures and Options Exchange in April. In June, OMV's capital stock is increased by ATS 400 mn to ATS 2.4 bn. ÖIAG exercises its rights and continues to own 72%.

**1994:** In May, IPIC (International Petroleum Investment Company) buys 13% of OMV from ÖIAG so that ÖIAG's stake is reduced to 59%. In June, OMV increases its capital to ATS 2.7 bn. IPIC exercises its

rights as well as further rights and increases its stake to 19.6%, whereas ÖIAG's stake declines to 52.4%. A Level 1 ADR program is established in the USA. In September, face value of ATS 100 is harmonized for all shares. Until year end, ÖIAG reduces its OMV stake to 49.9%.

**1996:** In May, ÖIAG sells another 4.02 mn shares at a price of ATS 1,055 thus decreasing its stake to 35%.

**1999:** The Company's share capital is converted to EUR 196.29 mn on May 18 and all ordinary shares are no par value shares (27 mn shares).

2004: OMV successfully completes a EUR 657 mn share capital increase through the issuance of 3 mn new shares priced at EUR 219 per share. The new shareholder structure consists of 50.9% free float, 31.5% ÖIAG and 17.6% IPIC.

2005: Delisting on the Frankfurt and Munich stock exchanges. On July 11, OMV's stock split by the ratio of 1:10 is effective on the Vienna Stock Exchange. Consequently, OMV's share capital is now divided into 300 mn no par value shares issued to bearers. The nominal value per share is EUR 1.

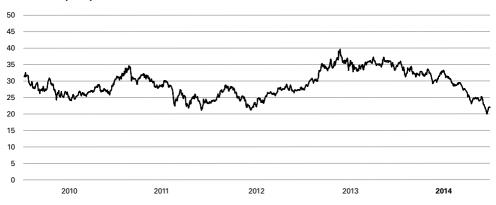
## OMV's stock exchange and privatization history

2008: In October, IPIC increases its stake to 19.2%, thus reducing the free float to 49.3%.

**2009:** In December, IPIC increases its stake to 20.0%, thus reducing the free float to 48.5%.

2011: In June, OMV issues 27,272,727 new shares at a subscription price of EUR 27.50. The capital stock is now EUR 327,272,727 and consists of 327,272,727 no par value bearer shares. ÖIAG and IPIC fully exercise their subscription rights. By October, IPIC increases its shareholding in OMV to 24.9%.

#### OMV's share price performance in EUR



#### Abbreviations and definitions

bbl, bbl/d

Barrel (1 barrel equals approx. 159 liters), bbl per day

cbm, cf

Standard cubic meter (32 °F/0 °C), standard cubic feet (60 °F/16 °C) NGL

Natural Gas Liquids; natural gas which is extracted in liquid form during the production of hydrocarbons

boe, boe/d, kboe/d

Barrel of oil equivalent, boe per day, thousand boe/d

mn, bn

Million, billion

t, toe

Metric tonne, tonne of oil equivalent

For a full list of abbreviations and definitions please see the OMV Annual Report.

Conversion factors			Itiply by
Crude oil	t	liter	bbl
1t	1.000	1,168	7.345
1,000 liter	0.856	1,000	6.290
1 bbl	0.136	159	1.000

Natural gas	bn cbm	bn cf	mn toe	mn boe
1 bn cbm	1.000	37.326	0.847	6.221
1 bn cf	0.027	1.000	0.023	0.167
1 mn toe	1.181	44.068	1.000	7.345
1 mn boe	0.161	6.000	0.136	1.000

To convert bn cbm to TWh multiply by 11.2.

The conversion factors are average values and can vary due to field specifications.

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