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## Statement of the Chairman of the Executive Board.

#### Dear Stockholders.

2003 has been a year of significant achievements and of record results in OMV's history. In particular:

- Net income for the year and EBIT were the highest in OMV's history. EBITD passed the EUR 1 bn threshold for the first time.
- Closure of the Preussag and BAYERNOIL acquisitions marked our largest takeovers to date.
- Capital expenditure was a record EUR 1.38 bn, of which 72% were allocated to investments in growth.
- Our stock price rose 26%, and consistently exceeded for the third year in succession, the average for the FTSE Oil & Gas Index.

In 2004 we will be mid-way to achieving our 2008 target of doubling the size of the Company. We believe that our goal of maintaining profitability and enhancing shareholder value is feasible even at a time of accelerated growth.

The boost to our growth reflected the continuous implementation of the strategy we have been pursuing since 2002. We are working towards an integrated, long-term growth in all core businesses, while maintaining profitability and creating shareholder value.

Despite this impressive growth and the heavy investment required to drive it forward, our policy of steadily rising dividends remains in place, and we are proposing to the Annual General Meeting a dividend of EUR 4 per share which marks a 14% increase compared to last year.

I would like to thank our people for their contribution. Without their determination to succeed this progress would not have been made.

Wolfgang Ruttenstorfer



## Our Corporate mission.

#### Our vision

As the leading oil and gas group in Central Europe headquartered in Vienna, our job is mobility. We keep people and ourselves moving.

#### Our mission

We explore and produce oil and gas on five continents. We supply millions of people with transportation and heating fuels, and with goods and services to produce everyday consumer products.

#### Our strategy

We are looking to double our oil and gas output in Exploration and Production, double the market share of our retail and commercial business in Refining and Marketing, and double sales volumes in our Gas and Chemicals businesses until 2008. We plan to produce half of the oil and gas we process ourselves. We are aiming for profitable organic growth and growth by acquisitions.

### Our values

**Mobility** We work with people who know how to get things moving. We are working for a world in which everyone has access to mobility and the opportunities it brings. Our "Move & More" claim stands for growth, innovation and entrepreneurial thinking on the part of each and every staff member.

Success Our measure of success is profitable growth. To get there, we depend on our people's ability to innovate, execute, interact, maximize profits and to lead. Their skills depend critically on our ongoing staff development effort.

**European roots** We promote open-minded attitudes among our workforce, and require them to respect universal values.

People focused We put people first. Our growth comes from a service led approach, and from a strong sense of responsibility to our customers, stockholders, employees, and to the environment and society.

## OMV Group and its objectives and strategy.

#### Our business activities

We are Austria's largest listed industrial company with consolidated sales of EUR 7.64 bn and - in accordance with our market capitalization - the leading oil and gas group in Central Europe (CEE).

We have world-wide exploration and production activities and a leading role in Austria as gas hub for Europe. We operate an extensive retail network throughout the CEE region, which provides us with a solid marketing platform. Our integrated chemicals and plastics businesses are among the leading global producers of melamine and polyolefins. We hold a 25% stake in the second largest European producer of polyolefins Borealis A/S; 45% in the refining network BAYERNOIL in Germany; 25.1% in The Rompetrol Group NV, Romania's largest private oil company; and 9.1% in the Hungarian oil and gas company MOL.

## Our objectives

Our goal is to double the company's size by 2008 from the base year 2001, while maintaining our long-term return on capital employed (ROACE) target of 13%. In addition other financial targets are - over a full business cycle assuming medium term average market indicators, e.g. oil price, refining margins - a return on fixed assets (ROfA) of 16% and a return on equity (ROE) of 16-18%, thus aiming to increase share holder value and to represent an attractive long-term investment for our shareholders.

## Our strategy

We will grow the company organically and through acquisitions while meeting our financial targets and creating shareholder value.





## OMV's stock exchange and privatization history.

**1987:** After the government's decision to privatize the public sector, the initial public offering takes place in December 1987. The Österreichische Industrieholding AG (ÖIAG) sells 15% of OMV's capital stock (ATS 2 bn split into 2 mn shares with a face value of ATS 1.000) at a price of ATS 4.400. This reduces ÖIAG's stake in OMV to 85%. OMV shares start trading in Vienna on December 3 and close at ATS 4.455. On December 9 the shares are traded in Frankfurt and Munich for the first time.

1989: In September ÖIAG sells another 10% of OMV shares in a secondary offering at a price of ATS 8,240 per share. Together with a further sale of shares to institutional investors ÖIAG's stake is reduced to some 72%.

**1991:** The face value of 5% of the stock is reduced to ATS 100 in order to facilitate the introduction to the Austrian Futures and Options Exchange in April. In June OMV's capital stock is increased by ATS 400 mn to a total capital stock of ATS 2.4 bn. ÖIAG exercises its rights issue and continues to own 72%. On December 9, the OMV share is the

first Austrian share to be traded on firm quotation on SEAO International in London.

1994: In May, IPIC (International Petroleum Investment Company) buys 13% of OMV from ÖIAG so that ÖIAG's stake is down at 59%. In June OMV has a capital increase to ATS 2.7 bn. IPIC exercises its rights issue as well as those of ÖIAG and increases its OMV stake to 19.6%. whereas ÖIAG's stake declines to 52.4%. A Level 1 ADR program is established in the US. At September's AGM, OMV agrees on a face value of ATS 100 for all shares. Until year end, ÖIAG sells a further 2.5% and reduces its OMV stake to 49.9%. For the first time, OMV is majority owned by private stockholders.

1996: In May ÖIAG sells another 4.023 mn shares at a price of ATS 1,055 thus decreasing its stake to 35%.

**1999:** The Company's share capital is converted to EUR 196.29 mn and all ordinary shares will be no par value shares (27 mn shares).

## Key figures for OMV shares.

Key stock data	2003	2002	2001	2000	1999
Number of shares in mn as of December 31	26.876	26.870	26.904	26.930	27.000
Price/Earnings (P/E) <sup>2</sup>	8	8	7	7	13
Price/Cash flow (P/CF) <sup>2</sup>	3,4	4.3	3.2	3.6	7.7
in EUR					
High	122.80	110.87	122.65	99.40	98.00
Low	92.00	82.20	78.00	74.10	72.75
Year end share price	118.08	93.58	94.12	82.50	96.50
Dividend per share	4.00 <sup>3</sup>	3.50	4.30	4.30	2.40
Payout ratio in %	27	29	30	36	33
Earnings per share	14.60	11.85	14.09	11.95	7.19
Cash flow 4 per share	34.95	21.60	29.21	22.62	12.53
Equity per share	98.94	88.75	82.66	72.21	62.65
Earnings per share US GAAP 5	13.33	11.21	13.94	13.31	7.20
ÖVFA <sup>6</sup> Earnings per share	14.48	12.24	15.94	16.73	7.19
ÖVFA Cash Earnings per share	29.87	22.90	26.55	20.20	15.14
ÖVFA Equity per share	93.33	81.11	73.28	61.98	55.10
Year end market capitalization in EUR bn	3.19	2.53	2.54	2.23	2.61

<sup>&</sup>lt;sup>1</sup> 27,000,000 no par value shares less own shares



<sup>&</sup>lt;sup>2</sup> based on year end price

<sup>&</sup>lt;sup>3</sup> proposal to the Annual General Meeting

<sup>4</sup> from operating activities

<sup>&</sup>lt;sup>5</sup> US Generally Accepted Accounting Principles

<sup>&</sup>lt;sup>6</sup> Austrian Association of Financial Analysis and Asset Management

# **Key figures** of the Group.

in %	2003	2002	2001	2000	1999
Return on average capital employed (ROACE)	12	11	14	12	9
Return on fixed assets (ROfA)	16	16	20	16	10
Return on equity (ROE)	15	14	18	18	12
Equity ratio	36	39	39	34	33
Gearing ratio	40	20	17	28	35
in EUR mn					
NOPAT (Net operating profit after tax)	435	345	410	354	232
Capital employed	4,183	3,319	3,045	2,937	2,784
OMV personnel data as of December 31					
Employees	6,137	5,828	5,659	5,757	5,953
thereof: Non-salaried staff	[2,329]	[2,253]	[2,292]	[2,398]	[2,507]
Salaried staff	[3,619]	[3,405]	[3,197]	[3,216]	[3,294]
Executive Board and senior executives	[49]	[47]	[56]	[57]	[56]
Apprentices	[140]	[123]	[114]	[86]	[96]
Female staff in %	17	17	16	17	17
Staff abroad in %	30	25	25	23	22
·					

Statement of income in EUR mn	2003	2002	2001	2000	1999
Sales (excluding excise petroleum tax)	7,644	7,079	7,736	7,455	5,179
Earnings before interest and tax (EBIT)	644	495	610	491	285
Financial items	(47)	(21)	(40)	(38)	(6)
Income from ordinary activities	596	474	570	453	278
Taxes on income	(203)	(152)	(188)	(130)	(84)
Net income	393	322	382	323	194
Fixed assets Current assets	5,204 2,286	4,254 1,722	3,983 1,635	3,929 1,705	3,624 1,495
Balance sheet in EUR mn					
Stockholders´ equity	2,266	2,411	2,248	1,705	1,495
Provisions 1	1,049	1,118	1,052	1,120	1,070
Liabilities <sup>1</sup>	3,002	1,906	1,810	2,412	2,183
Balance sheet total	7,517	6,149	5,772	5,834	5,278
US GAAP in EUR mn					
Net income	372	301	389	359	194
Stockholders' equity	2,723	2,455	2,345	2,117	1,854

<sup>&</sup>lt;sup>1</sup> amended comparative figures 1999



# Consolidated cash flows and capital expenditure by segments.

Cash flows in EUR mn	2003	2002	2001	2000	1999
Net cash provided by operating activities	939	581	786	611	338
Investments	(1,403)	(671)	(482)	(654)	(639)
Disposals	93	49	62	85	53
Net cash used in investing activities	(1,496)	(622)	(419)	(569)	(586)
Net cash provided by (used in)					
financing activities	670	58	(302)	(76)	141
Cash and cash equivalents at end of year	297	196	189	122	152
Capital expenditure by segments in EUR mr	า				
Exploration and Production	498	227	132	86	172
Refining and Marketing incl. petrochemicals	709	282	191	277	358
Gas	24	104	69	91	58
Chemicals	109	49	38	36	58
Corporate and Other	41	13	22	180	10
Group	1,381	675	452	669	656

# **Key figures** by segments.

Group sales in EUR mn	2003	2002	2001	2000	1999
Exploration and Production	341	202	289	255	155
Refining and Marketing incl. petrochemicals	6,022	4,920	5,578	5,574	3,808
Gas	785	1,474	1,421	1,192	837
Chemicals	490	468	439	425	366
Corporate and Other	6	14	9	8	13
Group	7,644	7,079 1	7,736	7,455 1	5,179
EBIT in EUR mn					
Exploration and Production	303	256	273	320	105
Refining and Marketing incl. petrochemicals	265	125	223	79	84
Gas	79	115	111	105	106
Chemicals	43	43	49	36	24
Corporate and Other	(46)	(44)	(46)	(49)	(34)
Group	644	495	610	491	285

<sup>1</sup> rounded figures



## Market indicators.

	2003	2002	2001	2000	1999
Crude price for Brent in USD/bbl	28.84	24.98	24.46	28.44	17.93
Exchange rate EUR/USD	1.13	0.95	0.90	1.09	0.94
Naphtha contract price in EUR/t	243	238	249	290	163
WECP 1 ethylene in EUR/t	527	517	617	664	426
WECP propylene in EUR/t	476	441	461	548	303
World crude demand in mn bbl/d <sup>2</sup>	78.4	76.9	76.5	75.4	75.2
World crude output in mn bbl/d <sup>2</sup>	79.3	76.6	76.8	76.7	74.0
Natural gas market in Austria in bcm 2	8.6	8.0	7.8	7.3	7.7
CEE petroleum product consumption in mn t 3	82	82	83	79	82
[thereof in Austria in mn t] <sup>2</sup>	[12.5]	[11.2]	[10.8]	[10.2]	[10.6]

<sup>1</sup> West European Contract Prices

<sup>2</sup> estimated

<sup>3</sup> Central European markets include Austria, Bosnia-Herzegovina, Bulgaria, Croatia, Czech Republic, Hungary, Romania, Serbia-Montenegro, Slovakia, Slovenia, South Germany, Triveneto (Italy).

## **Exploration and Production.**

#### Our business activities

As an operator or partner, we are involved in exploration, development and production projects in the Danube/Adriatic region, North Sea, North Africa, Middle East, Australia and New Zealand, which are our core regions.

Approximately one-third of the E&P production comes from Austria, the rest from international stakes in oil and gas fields. Our total daily production rate is 120,000 boe/d, of which 65% is oil and 35% natural gas. Proved reserves at the end of 2003 were 410 mm boe.

## Our competitive advantages

We have a prooven record in optimizing recovery from complex onshore fields. We now possess a very high quality and well balanced portfolio in the mid-size field range, as well as shares in several giant-size fields.

### Our objectives and strategy

We aim to increase our production of crude oil, NGL and natural gas to 160,000 boe/d until 2008. We thereby focus on our core regions by further developing our existing fields and by acquiring selective, proven acreage with reserves for OMV of 30 mn boe.



## OMV projects 2003

Block	Field name	Country	Туре	interest in %
OMV NOe	Vienna basin	Austria	oil, gas, oil/gas	100.0
30/2c	Jade	UK	condensate/gas	5.6
9/13a	Beryl	UK	oil	5.0
9/19	Skene	UK	condensate/oil/gas	3.5
204/20	Schiehallion	UK	oil	5.9
PEL2/94	Dooish	Ireland	oil	10.0
NC 115	Murzuk	Libya	oil	7,5
Sawan D&P Lease	Sawan	Pakistan	gas	19.7
Miano D&P Lease	Miano	Pakistan	Gas	17.7
VIC/RL5	Patricia Baleen	Australia	gas	40.0
PML381012	Maui	New Zealand	condensate/oil/gas	10.0
PEP38413	Maari	New Zealand	oil	69.0

Number of completed wells	2003	2002	2001	2000	1999
Exploration and appraisal wells	38	44	52	24	17
Development and production wells	74	66	55	65	25
Total	112 1	110	107	89	42

<sup>&</sup>lt;sup>1</sup> thereof 10 exploration and appraisal wells and 40 development and production wells in Cooper basin, Australia (OMV's interest: 2.1%)

Crude oil and NGL production in mn bbl	2003	2002	2001	2000	1999
Austria	6.8	6.8	7.0	7.0	7.0
Rest of Europe	4.2	4.4	4.1	4.4	4.4
Africa	11.8	7.4	8.0	7.8	7.5
Middle East	0.4	<del></del>	<del>-</del>	<del>-</del>	_
Southeast Asia	1.4	0.9	0.7	0.8	0.3
South America	3.9	_	_	_	_
Total	28.5	19.5	19.8	20.0	19.2
Natural gas production in bcf					
Austria	45.9	43.7	43.5	42.3	41.0
Rest of Europe	9.8	8.6	4.9	5.2	5.9
Middle East	17.2	6.1	_	_	_
Southeast Asia	18.2	7.2	3.9	4.0	1.0
Total	91.2	65.6	52.3	51.5	47.9
Total production in mn boe					
Austria	14.4	14.1	14.2	14.0	13.9
Rest of Europe	5.9	5.8	5.0	5.3	5.3
Africa	11.8	7.5	8.0	7.8	7.5
Middle East	3.2	1.0	—	—	_
Southeast Asia	4.4	2.1	1.3	1.5	0.5
South America	3.9	_	_	<del>-</del>	_
Total	43.6	30.4 1	28.5	28.5	27.2

<sup>1</sup> rounded figures

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Proved 1 oil and NGL reserves in mn bbl	2003	2002	2001	2000	1999
Austria	63.3	62.3	64.6	65.6	62.0
Rest of Europe	26.4	26.9	28.4	32.0	37.0
Africa	101.1	80.0	77.5	77.8	81.0
Middle East	1.9		<del></del>	—	_
Southeast Asia	2.9	4.1	2.5	2.7	4.4
South America	41.4	<del></del>	<del></del>	<del></del>	_
Total	237.0	173.3	173.0	178.1	184.4
Proved <sup>1</sup> natural gas reserves in bcf					
Austria	534.2	561.2	585.0	609.4	648.0
Rest of Europe	57.5	60.3	71.9	71.1	74.5
Africa	19.6		<del>-</del>	—	_
Middle East	349.9	301.9	269.5	226.3	226.3
Southeast Asia	77,7	95.8	78.4	52.3	54.8
Total	1,038.8	1,119.2	1,004.8	959.1	1,003.6
Total proved 1 reserves in mn boe					
Austria	152.3	155.9	162.1	167.2	170.0
Rest of Europe	36.0	37.0	40.4	43.8	49.4
Africa	104.3	79.9	77.5	77.8	81.0
Middle East	60.3	50.3	44.9	37.7	37.7
Southeast Asia	15.9	20.0	15.5	11.5	13.5
South America	41.4	—	<u> </u>	_	
Total	410.1	343.1	340.5	338.0	351.6

## Refining and Marketing including petrochemicals.

#### Our business activities

We operate two refineries, one in Schwechat, Austria and one in Burghausen, Germany. Both refineries run integrated petrochemicals businesses. Combined with our 45% stake in BAYERNOIL our total capacity is about 18.4 mn t. Furthermore we have a 25.1% stake in Rompetrol in Romania. At year end 2003 we operated a retail network of 1,782 stations in 12 countries in CEE. Our extensive retail network and our efficient commercial distribution system build the platform for continued profitable growth.

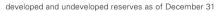
## Our competitive advantages

We have an extensive retail network along with efficient commercial distribution systems that give us a highly visible brand image and an extensive platform for continued growth. We have refineries that are recognized for outstanding product quality and environmental standards, along with a high

degree of petrochemicals-integration and the close proximity to their markets.

#### Our objectives and strategy

In Marketing our target is to increase our market share in Central Europe to 20%. We aim to optimize the utilization of our refineries and strengthen the profitability of the refineries through strict cost and supply chain management. We will focus on premium quality high demand products to increase margins, along with continuing to develop the fast growing area of non-oil consumer products, such as shops, car washes and catering outlets at filling stations throughout our network. Furthermore we will expand our petrochemicals operations in Schwechat by 2006 and construct a new crude connection to the Druzhba pipeline to add value in crude processing.



Crude oil imports in 1,000 t	2003	2002	2001	2000	1999
Algeria	485	312	520	776	772
Azerbaijan	219	222	150	0	0
Cameroon	0	0	0	0	80
Czech Republic	87	86	62	31	34
Iraq	170	971	656	1,142	1,382
Iran	0	0	0	0	55
Libya	4,783	3,357	4,036	3,219	3,750
Kazakhstan	1,643	984	450	984	645
Nigeria	1,262	1,079	839	423	476
Russia	2,222	1,058	1,204	1,084	991
Saudi Arabia	1,718	677	575	406	318
Syria	786	889	845	119	0
Tunisia	456	8	0	20	488
Others	67	48	134	148	195
Total	13,898	9,689	9,470	8,432	9,187

Crude oil processing in 1,000 t					
Crude oil	14,824	10,472	10,430	9,403	10,109
Third-party processing (in Schwechat only)	69	1,938	1,829	1,976	1,929
Semi-finished products and others	592	718	556	512	526
Total	14,485	13,128	12,815	11,891	12,564
Utilization rate in %	95	95	94	88	90

Sales volume in 1,000 t	2003	2002	2001	2000	1999
Petrochemicals	1,568	1,551	1,516	1,325	1,485
Gasoline	2,461	1,928	1,943	1,802	2,149
Jet fuel	976	925	973	894	920
Diesel fuel	4,075	3,460	3,105	3,012	2,895
Extra light heating oil	2.394	1.856	2,185	1,825	1,963
Fuel oil	1,087	942	1,069	1,148	1,127
Bitumen	484	415	400	341	330
Coke	189	205	191	167	211
Others	671	384	438	329	360
Total	13,906	11,667 1	11,820	10,843	11,440

## Marketing

Sales volumes <sup>2</sup> in mn t	9.92	7.98	7.60	7.18	7.66
Market share in % <sup>3</sup>	12	10	9	9	9



rounded figures
 retail and commercial business
 Central European markets include Austria, Bosnia-Herzegovina, Bulgaria, Croatia, Czech Republic, Hungary, Romania, Serbia-Montenegro, Slovakia, Slovenia, South Germany, Triveneto (Italy); previous years adapted.

Retail network as of December 31	2003	2002	2001	2000	1999
Austria	625	517	534	548	558
Bosnia-Herzegovina	10	7	_	_	_
Bulgaria					
Croatia	30	30	25	22	21
Czech Republic	143	127	110	109	103
Germany	390	78	79	81	79
Hungary	168	113	114	116	113
Italy	74	70	66	55	38
Romania	61	50	34	17	8
Serbia-Montenegro	12	5	_	_	_
Slovakia	99	70	51	61	61
Slovenia	104	101	96	91	91
Total	1,782	1,232	1,160	1,136	1,080
[thereof with VIVA market]	[600]	[491]	[397]	[337]	[278]
[thereof with Vienna Café]	[139]	[100]	[34]	[11]	[1]

## Gas.

#### Our business activities

Gas is a core business with considerable growth potential. We are active in nearly all stages of the value chain. We supply up to 90% of the natural gas needs of Austria by drawing on supplies from Russia, Norway, Germany and on our own domestic reserves. We also play a key role in the European gas transmission market, with over one third of all Russian gas exports to Western Europe passing through our Baumgarten facility. Our pipeline network is some 2,000 km in length and with our gas storage facilities we secure the gas supply in Austria and abroad.

## Our competitive advantages

We are positioned in the center of the European natural gas flows, in-between the largest gas exporter Russia and the continually growing markets of Western, Southern and Central Europe. We continue to have a competitive advantage through our existing infrastructure and long term gas contracts. Our gas hub in Baumgarten and our pipeline network and storage facilities will continue to be profitable assets in the liberalizing gas markets.

#### Our objectives and strategy

We intend to increase, together with EconGas, the largest gas distribution company in Austria in which we hold a 50% stake, our market share within the Austrian market and in the neighboring countries. Consequently it is our goal to increase sales volumes up to 10 bcm by 2008. We aim to expand our transmission business. Therefore a feasibility study is conducted on a natural gas pipeline (Nabucco) connecting the Caspian region with Europe which would open up a new supply route for Europe.



1,760 <sup>1</sup> 6.779	7,032	6,622	6.567	
6 779			0,007	6,540
0,7.70				
5,834	5,091	4,829	5,001	5,240
971	883	844	715	521
248	226	217	193	181
7,053	6,200	5,890	5,909	5,942
9,872	9,855	9,810	9,409	9,292
31,141	29,566	27,891	27,240	27,240
41,013	39,421	37,701	36,649	36,532
	971 248 7,053 9,872 31,141	971         883           248         226           7,053         6,200           9,872         9,855           31,141         29,566	971         883         844           248         226         217           7,053         6,200         5,890           9,872         9,855         9,810           31,141         29,566         27,891	971         883         844         715           248         226         217         193           7,053         6,200         5,890         5,909           9,872         9,855         9,810         9,409           31,141         29,566         27,891         27,240

## <sup>1</sup> Since 2003 operations with major customers have been carried out through the joint venture EconGas.

## Chemicals.

#### Our business activities

AMI Agrolinz Melamine International GmbH, our chemicals subsidiary, is positioned as a global Melamine specialist. It is the world's second largest producer of melamine, which is a synthetic resin used in laminated flooring, furniture and boards.

AMI is also market leader in plant nutrients in Austria and South-East Germany.

### Our competitive advantages

We have created an excellent position in the global melamine markets through our state-of-theart proprietary technology.

We also have a leadership position in the Central European plant nutrient market.

## Our objectives and strategy

In melamine we plan to double our worldwide sales volume to 200,000 t until 2008. A big step towards this target is the start up of a new melamine plant with an annual capacity of 80,000 t in Germany in the second half of 2004. We aim to strengthen our excellent market positions and to improve overall profitability.





Sales by business unit	2003	2002
Plant nutrients	44%	42%
Melamine, urea	39%	37%
Services	8%	11%
Resins, glues, bulk	5%	6%
Animal feed supplements	4%	4%
Total	100%	100%
	•	

Sales by region	2003	2002
Austria	36%	34%
Rest of		
European Union	44%	42%
Rest of Europe	12%	14%
Rest of the world	8%	10%
Total	100%	100%

Consumption of plant nutrients

in 1,000 t nitrogen <sup>2</sup>	2002/03	2002/01	2001/00	2000/99	1999/98
European Union	8,900	9,224	9,084	10,010	9,885
[thereof in Austria]	[94]	[128]	[117]	[122]	[128]

Capacities of plant nutrients

Cupacitics of plant matricines					
in 1,000 t nitrogen <sup>2</sup>	2002/03	2002/01	2001/00	2000/99	1999/98
European Union	10,270	10,754	10,921	11,635	11,890
[thereof in Austria]	[378]	[407]	[407]	[407]	[398]
Sales volume in mn t	2003	2002	2001	2000	1999
Plant nutrients	1,16	1.11	0,97	1,10	1.10
Melamine and urea	0,30	0.28	0.24	0.31	0.35

<sup>&</sup>lt;sup>1</sup> preliminary estimates <sup>2</sup> fertilizer season: July 1 until June 30

## Supervisory and Executive Board.

## Supervisory Board:

Rainer Wieltsch 1 2 3 Chairman

Mohamed Nasser Al Khaily 1 2 3

Deputy Chairman Peter Michaelis 1 2 3

Deputy Chairman

**Helmut Draxler** René Alfons Haiden Murtadha Mohammed Al Hashemi<sup>3</sup> Wolfram Littich 2 3 Gerhard Mayr Herbert Werner

Delegated by the Central Works Council as per section 110 para. 1 Labor Relations Act:

Leopold Abraham 1 2 3 Hugo Jandl

Norbert Zimmermann 3

Franz Kaba 1 2 3

Franz Kiegler (until October 31) 3

Ferdinand Nemesch (from November 1) 3 Wolfgang Weigert

## **Executive Board:**

## **Wolfgang Ruttenstorfer**

Chairman and Chief Executive Officer Gas and Chemicals

### **Gerhard Roiss**

Deputy Chairman Refining and Marketing including petrochemicals

## David C. Davies

Finance

## **Helmut Langanger**

Exploration and Production



Personnel and Presidential Committee

Accounts Committee

Strategy and Projects Committee

## Abbreviations and definitions.

bbl, bbl/d

barrel (1 barrel equals approximately 159 liters), barrel per day

bn billion

boe, boe/d

barrel of oil equivalent, boe per day

cbm, cf

standard cubic meter. standard cubic feet

E&P

Exploration and Production

million

NGL

Natural gas liquids;

natural gas which is extracted in liquid form during the production of hydrocarbons

R&M

Refining and Marketing including petrochemicals

t, toe

metric ton, ton of oil equivalent

Crude oil	Crude oil			
	1 t	1,000 liter	1 bbl	
1 t	1.000	1.168	7.345	
1,000 liter	0.856	1.000	6.290	
1 bbl	0.136	0.159	1.000	

### Natural gas

•	1 bn cbm	1 bn cf	1 mn toe	1 mn boe
1 bn cbm	1.000	37.326	0.847	6.221
1 bn cf	0.027	1.000	0.023	0.167
1 mn toe	1.181	44.068	1.000	7.345
1 mn boe	0.161	6.000	0.136	1.000

The conversion factors are averages and can vary due to field specifications.

## Stockholders' information.

Financial calendar	Dates <sup>1</sup>
Full year results 2003	March 9, 2004
Results January–March 2004	May 12, 2004
Record date <sup>2</sup>	May 12, 2004
Annual Stockholders' Meeting <sup>3</sup>	May 18, 2004
Dividend ex date	May 24, 2004
Dividend payment date	May 25, 2004
Results January–June 2004	August 17, 2004
Results January-September 2004	November 11, 2004
Full year results 2004	March 2005

- <sup>1</sup> The dates shown above are provisional and subject to final confirmation.
- In order to be entitled to participate in and vote at the Annual General Meeting
   Annual General Meeting: 2.00 pm, AUSTRIA CENTER VIENNA, Bruno-Kreisky-Platz 1, 1220 Vienna, Austria

#### Open for more information:

**OMV TICKER** is a mailing service for stockholders and everybody who is interested in OMV Group. This service provides financial and company information free of charge and directly from the management, e. g. quarterly reports of financial results, current events, etc. either by e-mail or by mail.

#### Please contact:

OMV Aktiengesellschaft Investor Relations Otto-Wagner-Platz 5, 1090 Vienna, Austria Tel.: +43 (01) 40 440-21600 Fax: +43 (01) 40 440-29496

E-mail: investor.relations@omv.com

Internet: www.omv.com



**OMV Aktiengesellschaft** Otto-Wagner-Platz 5 1090 Vienna Austria

Tel.: +43 (01) 40 440-0 Fax: +43 (01) 40 440-20091

www.omv.com

## **Investor Relations**

Tel.: +43 (01) 40 440-21600 Fax: +43 (01) 40 440-29496

E-mail: investor.relations@omv.com