

OMV Aktiengesellschaft



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At a glance

| | 2013 | 2012 | 2011 | 2010 | 2009 |
|--|-------|-------|-------|-------|-------|
| Oil and gas production in kboe/d | 288 | 303 | 288 | 318 | 317 |
| Retail stations 1 | 4,192 | 4,432 | 4,484 | 2,291 | 2,433 |
| Refining capacity in mn t ² | 17.4 | 22.0 | 22.3 | 25.8 | 25.8 |
| Gas sales volumes in TWh | 425 | 437 | 272 | 203 | 147 |
| Return On Average Capital Employed (ROACE) in % ³ | 11 | 11 | 11 | 10 | 6 |
| Return On Equity (ROE) in % | 11 | 13 | 13 | 11 | 7 |
| Gearing ratio in % | 30 | 26 | 34 | 46 | 33 |
| Payout ratio in % ⁴ | 35 | 29 | 32 | 32 | 52 |

¹ Since 2011, Petrol Ofisi figures are included

² 2013: Excluding Bayernoil refinery

^a As of 2012, the definitions for NOPAT and average capital employed were adjusted. Please see section "abbreviations and definitions" in the Annual Report for details. Historical figures were adapted accordingly

⁴ 2013: Based on a dividend of EUR 1.25 per share as proposed by the Executive Board and approved by the Supervisory Board. Subject to approval by the Annual General Meeting 2014

Key figures of OMV Group

| , | | 17,917 |
|-------|---------------------|--------------------------|
| 2,494 | 2 334 | |
| | 2,007 | 1,410 |
| 2,530 | 2,470 | 1,418 |
| (273) | (373) | (228) |
| 2,221 | 1,961 | 1,182 |
| (633) | (747) | (465) |
| 1,079 | 921 | 572 |
| 1,084 | 1,118 | 596 |
| | , (633) 1,079 | (633) (747) 1,079 921 |

| Balance sheet in EUR mn | 2013 | 2012 | 2011 ¹ | 2010 ^{1,} | ³ 2009 |
|---------------------------------------|--------|--------|-------------------|--------------------|-------------------|
| Balance sheet total | 31,786 | 30,519 | 28,413 | 26,419 | 21,415 |
| Equity | 14,545 | 14,530 | 13,404 | 11,238 | 10,035 |
| Net debt | 4,371 | 3,747 | 4,603 | 5,167 | 3,314 |
| Average capital employed ⁴ | 17,669 | 18,118 | 17,060 | 13,970 | 12,952 |

¹ As of March 31, 2012, figures for 2010 and 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised)

² Clean CCS figures exclude special items and inventory holding gains/losses (CCS effects) resulting from the fuels refineries and Petrol Ofisi

³ As of December 31, 2011, figures for 2010 were adjusted according to the final purchase price allocation of OMV Petrol Ofisi A.Ş.

⁴ As of 2012, the definition for average capital employed was adjusted. Please see section "abbreviations and definitions" in the Annual Report for details. Historical figures were adapted accordingly

Key figures of OMV Group

| Cash flow in EUR mn | 2013 | 2012 | 2011 | 2010 | 2009 |
|---|---------|---------|-------------------|----------------------|---------|
| Cash flow from operating activities | 4,110 | 3,813 | 2,514 | 2,886 | 1,847 |
| Cash flow from investing activities | (3,968) | (2,279) | (3,106) | (2,875) | (1,210) |
| Investments | (4,803) | (2,498) | (3,316) | (2,942) | (2,743) |
| Disposals ¹ | 835 | 218 | 210 | 66 | 1,533 |
| Cash flow from financing activities | (641) | (658) | 21 | 256 | (657) |
| Cash and cash equivalents at year-end | 705 | 1,227 | 359 | 946 | 675 |
| Free cash flow | 142 | 1,533 | (592) | 11 | 637 |
| Free cash flow less dividend payments | (485) | 907 | (1,034) | (322) | 301 |
| Overview key figures | 2013 | 2012 | 2011 ² | 2010 ^{2, 3} | 2009 |
| Net Operating Profit After Tax (NOPAT) in EUR mn ⁴ | 1,978 | 1,976 | 1,881 | 1,446 | 820 |
| Return On Average Capital Employed (ROACE) in % ⁴ | 11 | 11 | 11 | 10 | 6 |
| Return On Equity (ROE) in % | 11 | 13 | 13 | 11 | 7 |
| Equity ratio in % | 46 | 48 | 47 | 43 | 47 |
| Gearing ratio in % | 30 | 26 | 34 | 46 | 33 |

1 2009: Disposals include the cash inflow of EUR 1,400 mn from the sale of MOL shares

² As of March 31, 2012, figures for 2010 and 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised)

³ As of December 31, 2011, figures for 2010 were adjusted according to the final purchase price allocation of OMV Petrol Ofisi A.Ş.

⁴ As of 2012, the definitions for NOPAT and average capital employed were adjusted. Please see section "abbreviations and definitions" in the Annual Report for details. Historical figures were adapted accordingly

Key figures by segments

| Capital expenditure by segments in EUR mn | 2013 | 2012 | 2011 | 2010 | 2009 |
|--|--------|--------|--------|--------|--------|
| Exploration and Production ¹ | 4,431 | 1,598 | 2,066 | 1,252 | 1,500 |
| Gas and Power | 270 | 351 | 468 | 712 | 381 |
| Refining and Marketing including petrochemicals ² | 493 | 435 | 575 | 1,194 | 347 |
| Corporate and Other | 32 | 42 | 37 | 49 | 127 |
| Group | 5,226 | 2,426 | 3,146 | 3,207 | 2,355 |
| | | | | | |
| Sales to external customers in EUR mn | 2013 | 2012 | 2011 | 2010 | 2009 |
| Exploration and Production | 1,043 | 1,387 | 766 | 1,046 | 832 |
| Gas and Power | 12,035 | 11,707 | 6,856 | 4,262 | 3,205 |
| Refining and Marketing including petrochemicals | 29,331 | 29,551 | 26,426 | 18,012 | 13,875 |
| Corporate and Other | 6 | 5 | 5 | 4 | 5 |
| Group | 42,415 | 42,649 | 34,053 | 23,323 | 17,917 |

1 2013: Includes the aquisition of E&P assets from Statoil

² 2010: Includes the increase of OMV's share in Petrol Ofisi to 95.72%

Key figures by segments

| EBIT in EUR mn | 2013 | 2012 | 2011 ¹ | 2010 | 2009 |
|---|-------|-------|-------------------|-------|-------|
| Exploration and Production | 1,990 | 2,743 | 2,091 | 1,816 | 1,450 |
| Gas and Power | 1 | 43 | 239 | 277 | 235 |
| Refining and Marketing including petrochemicals | 772 | 417 | 282 | 397 | (143) |
| Corporate and Other | (53) | (66) | (69) | (128) | (91) |
| Consolidation | 7 | (33) | (48) | (28) | (41) |
| Group | 2,717 | 3,104 | 2,494 | 2,334 | 1,410 |
| | | | | | |
| Clean CCS EBIT in EUR mn ² | 2013 | 2012 | 2011 ¹ | 2010 | 2009 |
| Exploration and Production | 2,086 | 2,824 | 2,154 | 2,099 | 1,517 |
| Gas and Power | 137 | 184 | 240 | 279 | 256 |
| Refining and Marketing including petrochemicals | 462 | 488 | 243 | 225 | (222) |
| Corporate and Other | (46) | (56) | (59) | (105) | (92) |
| Consolidation | 7 | (33) | (48) | (28) | (41) |
| Group | 2,647 | 3,407 | 2,530 | 2,470 | 1,418 |

¹ As of March 31, 2012, figures for 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised) ² Clean CCS figures exclude special items and inventory holding gains/losses (CCS effects) resulting from the fuels refineries and Petrol Ofisi

Key figures by segments

| EBITD in EUR mn ¹ | 2013 | 2012 | 2011 ² | 2010 | 2009 |
|---|-------|-------|-------------------|-------|-------|
| Exploration and Production | 3,361 | 4,059 | 3,101 | 2,888 | 2,250 |
| Gas and Power | 224 | 122 | 281 | 307 | 263 |
| Refining and Marketing including petrochemicals | 1,311 | 1,014 | 810 | 812 | 303 |
| Corporate and Other | (12) | (25) | (27) | (80) | (42) |
| Consolidation | 7 | (33) | (48) | (28) | (41) |
| Group | 4,891 | 5,137 | 4,117 | 3,899 | 2,734 |
| | | | | | |
| Clean CCS EBITD in EUR mn ^{1,3} | 2013 | 2012 | 2011 ² | 2010 | 2009 |
| Exploration and Production | 3,367 | 4,036 | 3,119 | 2,915 | 2,267 |
| Gas and Power | 228 | 251 | 281 | 309 | 282 |
| Refining and Marketing including petrochemicals | 943 | 1,041 | 760 | 638 | 156 |
| Corporate and Other | (5) | (16) | (16) | (57) | (42) |
| Consolidation | 7 | (33) | (48) | (28) | (41) |
| Group | 4,540 | 5,279 | 4,095 | 3,778 | 2,623 |

¹ EBITD: Earnings Before Interest, Taxes and Depreciation

² As of March 31, 2012, figures for 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised)

³ Clean CCS figures exclude special items and inventory holding gains/losses (CCS effects) resulting from the fuels refineries and Petrol Ofisi

OMV employees, HSSE

| OMV employees as of December 31 | 2013 | 2012 | 2011 | 2010 | 2009 |
|---|--------|--------|--------|--------|--------|
| Employees (excluding Petrom) | 7,244 | 7,008 | 6,888 | 6,736 | 5,692 |
| Petrom employees | 19,619 | 21,650 | 22,912 | 24,662 | 28,984 |
| OMV Group employees | 26,863 | 28,658 | 29,800 | 31,398 | 34,676 |
| | | | | | |
| Health, Safety, Security and Environment (HSSE) | 2013 | 2012 | 2011 | 2010 | 2009 |
| Fatalities (own employees) | 3 | 1 | 1 | 3 | 1 |
| Lost workday injuries (own employees) | 23 | 34 | 34 | 41 | 46 |
| Lost-Time Injury Rate per one mn hours worked | | | | | |
| (own employees) | 0.52 | 0.66 | 0.66 | 0.74 | 0.71 |
| Spills and leakages | 1,709 | 1,904 | 2,007 | 2,247 | 2,671 |

Exploration and Production

Key producing assets 2013

| Country | Field/area | Oil/gas | OMV 2013 production in kboe/d |
|-------------|------------------|---------|-------------------------------|
| Romania | Oltenia | Gas | 43 |
| Romania | Petromar | Oil+gas | 31 |
| Romania | Moldova Sud | Oil+gas | 22 |
| Romania | Muntenia Vest | Oil | 16 |
| Libya | NC115 | Oil | 14 |
| Austria | Area 2 Matzen | Oil | 13 |
| Romania | Muntenia Central | Oil | 11 |
| New Zealand | Pohokura | Gas+NGL | 10 |
| Romania | Crisana-Banat | Oil | 9 |

| Key Performance Indicators | 2013 | 2012 | 2011 | 2010 | 2009 |
|---|-------|-------|-------|-------|-------|
| OPEX in USD/boe | 13.96 | 12.79 | 14.30 | 12.83 | 12.02 |
| Exploration expenditure in EUR mn | 627 | 476 | 492 | 376 | 252 |
| Reserve Replacement Rate (three-year average) | 93% | 79% | 78% | 82% | 71% |
| Number of completed wells | 2013 | 2012 | 2011 | 2010 | 2009 |
| Exploration and appraisal | 29 | 28 | 37 | 22 | 33 |
| Development and production | 192 | 123 | 125 | 199 | 213 |
| Total | 221 | 151 | 162 | 221 | 246 |

Exploration and Production

| Production | 2013 | 2012 | 2011 | 2010 | 2009 |
|---|-------|-------|-------|-------|-------|
| Crude oil and NGL production in mn bbl | 54.9 | 59.2 | 52.2 | 63.4 | 62.6 |
| Romania | 28.6 | 28.7 | 29.3 | 30.0 | 31.5 |
| Austria | 5.7 | 5.8 | 5.8 | 6.1 | 6.4 |
| Northwest Europe, Africa and Australasia ¹ | 15.3 | 20.2 | 12.4 | 21.5 | 20.4 |
| Middle East and Caspian ² | 5.3 | 4.6 | 4.7 | 5.8 | 4.3 |
| Natural gas production in bcf | 279.9 | 290.6 | 296.4 | 295.1 | 297.2 |
| Romania | 183.2 | 182.1 | 184.1 | 180.8 | 186.1 |
| Austria | 41.8 | 48.6 | 49.2 | 55.6 | 50.1 |
| Northwest Europe, Africa and Australasia ¹ | 27.3 | 27.8 | 27.6 | 26.5 | 27.6 |
| Middle East and Caspian ² | 27.6 | 32.0 | 35.4 | 32.3 | 33.5 |
| Total production in mn boe | 105.0 | 111.1 | 105.0 | 115.9 | 115.5 |
| Romania | 62.5 | 62.4 | 63.4 | 63.5 | 66.0 |
| Austria | 12.6 | 13.9 | 14.0 | 15.4 | 14.7 |
| Northwest Europe, Africa and Australasia ¹ | 19.9 | 24.8 | 17.0 | 25.9 | 25.0 |
| Middle East and Caspian ² | 9.9 | 9.9 | 10.6 | 11.2 | 9.8 |

¹ Region consists of Tunisia, Libya, Turkey, Norway, United Kingdom, Faroe Islands, Madagascar, New Zealand and Australia and includes exploration only countries

² Region consists of Pakistan, Yemen, the Kurdistan Region of Iraq, Kazakhstan, Bulgaria, Ukraine and the United Arab Emirates and includes exploration only countries

Exploration and Production

| Reserves ¹ | 2013 | 2012 | 2011 | 2010 | 2009 |
|---|---------|---------|---------|---------|---------|
| Proved oil and NGL reserves in mn bbl | 634.3 | 614.8 | 627.9 | 659.9 | 674.9 |
| Romania | 369.6 | 382.5 | 394.9 | 419.1 | 433.7 |
| Austria | 47.5 | 48.5 | 46.7 | 48.3 | 50.8 |
| Northwest Europe, Africa and Australasia ² | 189.1 | 150.5 | 150.8 | 146.7 | 146.3 |
| Middle East and Caspian ³ | 28.1 | 33.3 | 35.6 | 45.9 | 44.2 |
| Proved natural gas reserves in bcf | 2,776.7 | 2,795.9 | 2,796.5 | 2,726.7 | 2,845.7 |
| Romania | 1,824.6 | 1,984.5 | 2,112.9 | 2,083.7 | 2,102.2 |
| Austria | 301.2 | 341.2 | 382.0 | 414.6 | 443.8 |
| Northwest Europe, Africa and Australasia ² | 528.8 | 336.6 | 183.1 | 130.6 | 152.8 |
| Middle East and Caspian ³ | 122.0 | 133.6 | 118.5 | 97.8 | 146.9 |
| Total proved reserves in mn boe | 1,130.9 | 1,117.6 | 1,133.2 | 1,153.0 | 1,188.1 |
| Romania | 707.5 | 750.1 | 786.1 | 805.0 | 823.0 |
| Austria | 97.7 | 105.4 | 110.4 | 117.4 | 124.7 |
| Northwest Europe, Africa and Australasia ² | 277.2 | 206.6 | 181.3 | 168.4 | 171.7 |
| Middle East and Caspian ³ | 48.4 | 55.5 | 55.4 | 62.2 | 68.7 |

¹ Developed and undeveloped reserves as of December 31

² Region consists of Tunisia, Libya, Turkey, Norway, United Kingdom, Faroe Islands, Madagascar, New Zealand and Australia and includes exploration only countries

³ Region consists of Pakistan, Yemen, the Kurdistan Region of Iraq, Kazakhstan, Bulgaria, Ukraine and the United Arab Emirates and includes exploration only countries

Gas and Power

| Gas sales in TWh | 2013 | 2012 | 2011 | 2010 | 2009 |
|--|-------|------|------|------|------|
| OMV | 22 | 0 | 0 | 2 | 2 |
| EconGas | 343 | 374 | 219 | 148 | 92 |
| Petrom | 53 | 52 | 54 | 53 | 52 |
| OMVTurkey | 12 | 12 | - | - | _ |
| Total ¹ | 425 | 437 | 272 | 203 | 147 |
| | | | | | |
| Gas supply in TWh | 2013 | 2012 | 2011 | 2010 | 2009 |
| Equity supply | 60 | 58 | 61 | 57 | 60 |
| Russia | 43 | 44 | 45 | 46 | 42 |
| Norway | 6 | 9 | 10 | 15 | 15 |
| Others | 312 | 324 | 162 | 75 | 34 |
| Total ² | 422 | 435 | 278 | 193 | 151 |
| | 0040 | 0010 | 0044 | 0040 | |
| Transportation | 2013 | 2012 | 2011 | 2010 | 2009 |
| Gas transportation volumes sold entry/exit inTWh | 1,664 | n.a. | n.a. | n.a. | n.a. |

¹ Deviation between Total and sum of the individual companies is possible due to intercompany relations

² Deviation between supply and sales volumes due to changes in storage volumes

Gas and Power

| Gas storage | 2013 | 2012 | 2011 | 2010 | 2009 |
|--|-----------|---------|---------|---------|---------|
| Storage volume sold in bcm | 2.5 | 2.4 | 2.4 | 2.3 | 2.2 |
| Average storage capacities sold in cbm/h | 1,135,955 | 944,249 | 869,878 | 867,507 | 850,207 |
| | | | | | |
| Gas prices in Romania in RON/MWh | 2013 | 2012 | 2011 | 2010 | 2009 |
| Average import price ¹ | 131.50 | 143.09 | 127.18 | 108.53 | 101.60 |
| Average regulated domestic gas price for households | 47.43 | 45.71 | 45.71 | 45.71 | 45.71 |
| Average regulated domestic gas price for non-household | s 58.73 | 45.71 | 45.71 | 45.71 | 45.71 |
| | | | | | |
| Power | 2013 | 2012 | 2011 | 2010 | 2009 |
| Net electrical output in TWh | 4.3 | 1.7 | 0.3 | _ | _ |

¹ 2009-2012: Actual import prices published retrospectively by ANRE (Romanian regulatory authority). 2013 figure is ANRE's estimation. 2009 price was converted from 1,000 cbm to MWh by OMV

Refining and Marketing including petrochemicals

| Source of processed crude oil in 1,000 t | API | 2013 | 2012 | 2011 | 2010 | 2009 |
|--|-----------|--------|--------|--------|--------|--------|
| Algeria | 43.9 | 811 | 680 | 660 | 77 | 158 |
| Austria | 22.5-34.6 | 846 | 878 | 928 | 934 | 953 |
| Azerbaijan | 34.8-46.3 | 1,261 | 667 | 254 | 420 | 576 |
| Egypt | 35.3-40.9 | 608 | 618 | 759 | 502 | 396 |
| Iran | 28.8-33.0 | _ | 179 | 23 | 707 | 180 |
| Iraq | 29.9-47.0 | 448 | 91 | 1,110 | 237 | 1,406 |
| Kazakhstan | 31.1-56.1 | 3,583 | 3,626 | 4,219 | 3,564 | 4,934 |
| Kuwait | 30.7 | 576 | 566 | _ | — | _ |
| Libya | 26.5-58.9 | 3,011 | 3,451 | 1,700 | 4,376 | 4,389 |
| Nigeria | 26.8-48.0 | 2,414 | 2,411 | 2,278 | 1,720 | 1,098 |
| Romania | 15.8–40.3 | 3,751 | 3,119 | 3,552 | 3,804 | 4,346 |
| Russia | 31.1-48.1 | 1,694 | 1,715 | 1,571 | 1,715 | 795 |
| Saudi Arabia | 27.3-40.5 | 846 | 1,193 | 833 | _ | 331 |
| Syria | 22.8-38.2 | _ | _ | 364 | 962 | 752 |
| Tunisia | 28.7–57.1 | 28 | 91 | 139 | 111 | 252 |
| United Kingdom | 26.4-37.8 | 244 | 109 | 471 | _ | _ |
| Venezuela | 31,7 | _ | - | - | - | 373 |
| Others | _ | 221 | 213 | 529 | 388 | 131 |
| Total | | 20,341 | 19,606 | 19,390 | 19,518 | 21,071 |
| | | | | | | |
| Crude oil processing in 1,000 t | | 2013 | 2012 | 2011 | 2010 | 2009 |
| Crude oil | | 20,341 | 19,606 | 19,390 | 19,518 | 21,071 |
| Semi-finished products and others | | 1,393 | 1,424 | 1,400 | 1,456 | 1,507 |
| Total | | 21,734 | 21,030 | 20,790 | 20,974 | 22,578 |
| Utilization rate in % | | 92 | 88 | 87 | 76 | 82 |

Refining and Marketing including petrochemicals

| Total refined product sales in 1,000 t ¹ | 2013 | 2012 | 2011 | 2010 | 2009 |
|---|--------|--------|--------|--------|--------|
| Petrochemicals | 2,214 | 2,203 | 2,013 | 2,080 | 2,024 |
| Gasoline | 4,897 | 4,805 | 5,183 | 5,338 | 5,931 |
| Jet fuel | 2,977 | 2,853 | 3,130 | 1,766 | 1,592 |
| Diesel fuel | 14,608 | 13,939 | 13,907 | 9,949 | 10,084 |
| Heating oil extra light | 2,318 | 2,126 | 2,052 | 2,582 | 2,486 |
| Fuel oil | 1,597 | 1,655 | 1,960 | 955 | 1,257 |
| Bitumen | 634 | 675 | 734 | 614 | 902 |
| Coke | 438 | 374 | 407 | 433 | 286 |
| Others | 1,793 | 1,604 | 1,599 | 759 | 968 |
| Total | 31,476 | 30,234 | 30,985 | 24,476 | 25,529 |
| | | | | | |
| Marketing ² | 2013 | 2012 | 2011 | 2010 | 2009 |
| Sales volumes in mn t1 | 21.36 | 21.48 | 22.61 | 16.03 | 16.79 |

¹ As of 2011, Petrol Ofisi figures are included

² Retail and commercial business

Refining and Marketing including petrochemicals

| Number of retail stations as of December 31 | 2013 | 2012 | 2011 | 2010 | 2009 |
|---|-------|-------|-------|-------|-------|
| Austria | 347 | 362 | 408 | 417 | 445 |
| Bosnia-Herzegovina | _ | 28 | 28 | 28 | 28 |
| Bulgaria | 93 | 93 | 93 | 94 | 96 |
| Croatia | _ | 62 | 62 | 62 | 61 |
| Czech Republic | 211 | 215 | 215 | 218 | 221 |
| Germany | 305 | 323 | 326 | 389 | 396 |
| Hungary | 169 | 177 | 180 | 178 | 174 |
| Italy | _ | _ | _ | _ | 97 |
| Moldova | 86 | 98 | 94 | 102 | 113 |
| Romania | 545 | 546 | 545 | 546 | 546 |
| Serbia | 61 | 61 | 61 | 59 | 59 |
| Slovakia | 94 | 94 | 95 | 93 | 93 |
| Slovenia | 105 | 104 | 107 | 105 | 104 |
| Turkey | 2,176 | 2,269 | 2,270 | _ | _ |
| Total | 4,192 | 4,432 | 4,484 | 2,291 | 2,433 |
| thereof with VIVA shops | 877 | 950 | 941 | 954 | 993 |

Market indicators

| | 2013 | 2012 | 2011 | 2010 | 2009 |
|--|--------|--------|--------|-------|-------|
| Average crude price for Brent in USD/bbl | 108.66 | 111.67 | 111.26 | 79.50 | 61.67 |
| Average crude price for Urals in USD/bbl | 108.30 | 110.76 | 109.60 | 78.29 | 61.18 |
| NWE refining margin in USD/bbl ¹ | 4.02 | 6.86 | 3.27 | 3.98 | 3.23 |
| Med Urals refining margin in USD/bbl | 1.67 | 4.18 | 1.14 | 2.89 | 2.08 |
| Naphtha contract price in EUR/t | 677 | 726 | 666 | 535 | 381 |
| WECP ethylene in EUR/t ² | 1,230 | 1,239 | 1,140 | 952 | 737 |
| WECP propylene in EUR/t ² | 1,091 | 1,117 | 1,118 | 935 | 610 |
| World oil demand in mn bbl/d ³ | 91.3 | 90.0 | 89.0 | 88.4 | 85.5 |
| World oil supply in mn bbl/d ³ | 91.5 | 90.9 | 88.6 | 87.4 | 85.4 |
| Oil product demand in OMV markets in mn t ^{4,5} | 169 | 168 | 169 | 170 | 169 |
| thereof in Austria in mn t ⁴ | 10.8 | 10.7 | 11.0 | 11.6 | 11.3 |
| Natural gas demand in OMV markets in bcm ^{4,6} | 235 | 233 | 234 | 244 | 231 |
| thereof in Austria in bcm ⁷ | 8.0 | 8.6 | 9.0 | 9.6 | 8.8 |
| Average exchange rate EUR-USD | 1.33 | 1.28 | 1.39 | 1.33 | 1.39 |
| Average exchange rate EUR-RON | 4.42 | 4.46 | 4.24 | 4.21 | 4.24 |
| Average exchange rate EUR-TRY | 2.53 | 2.31 | 2.34 | 2.00 | 2.16 |

¹ North West European

² West European Contract Prices

³ Oil (incl. NGL, biofuels) according to International Energy Agency oil market reports

⁴ 2013 figures are estimates

⁵ OMV oil product markets include Austria, Germany, Bulgaria, Czech Republic, Hungary, Moldova, Romania, Serbia, Slovakia, Slovenia, Turkey

⁶ OMV natural gas markets include for 2013 Austria, Croatia, Germany, Italy, Hungary, Romania, Turkey. Figures for previous years are shown excluding Croatia. (1 cbm = 10.8 kWh)

⁷ Source: E-Control GmbH (1 cbm = 11.2 kWh)

Key OMV share data

| Key OMV share data (ISIN: AT0000743059) | 2013 | 2012 | 2011 | 2010 | 2009 |
|---|--------|--------|--------|--------|--------|
| Number of outstanding shares in mn ^{1,2} | 326.23 | 326.19 | 326.07 | 298.80 | 298.78 |
| Market capitalization in EUR bn ² | 11.35 | 8.92 | 7.64 | 9.29 | 9.17 |
| Year's high in EUR | 39.69 | 29.12 | 34.69 | 32.63 | 31.00 |
| Year's low in EUR | 27.85 | 21.29 | 21.24 | 24.12 | 18.02 |
| Year-end price in EUR | 34.79 | 27.36 | 23.44 | 31.10 | 30.70 |
| Price/Earnings (P/E) ³ | 9.8 | 6.5 | 6.9 | 10.1 | 16.0 |
| Price/Cash flow (P/CF) ³ | 2.8 | 2.3 | 2.9 | 3.2 | 5.0 |
| Dividend per share in EUR ⁴ | 1.25 | 1.20 | 1.10 | 1.00 | 1.00 |
| Payout ratio in % | 35 | 29 | 32 | 32 | 52 |
| Earnings per share in EUR⁵ | 3.56 | 4.18 | 3.43 | 3.08 | 1.91 |
| Cash flow per share in EUR ⁶ | 12.60 | 11.69 | 8.00 | 9.66 | 6.18 |
| Book value per share in EUR ^{2,5} | 35.60 | 36.49 | 33.41 | 30.13 | 27.10 |
| Dividend yield in % ³ | 3.59 | 4.39 | 4.69 | 3.22 | 3.26 |
| Total shareholder return in % ⁷ | 32 | 21 | (21) | 5 | 69 |

¹ Total number of shares less treasury shares

² As of December 31

³ Based on year-end price

⁴ 2013: As proposed by the Executive Board and approved by the Supervisory Board. Subject to approval by the Annual General Meeting 2014

⁵ As of March 31, 2012, figures for 2010 and 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised)

⁶ Cash flow from operating activities

7 Assuming no reinvestment of dividend

OMV's stock exchange and privatization history

1987: In December, the initial public offering takes place on course with the privatization of the public sector. The Österreichische Industrieholding AG (ÖlAG) sells 15% of OMV's capital stock (ATS 2 bn split into 2 mn shares with a face value of ATS 1,000) at a price of ATS 4,400 per share, thereby reducing its share to 85%. OMV shares start trading in Vienna on December 3 and close at ATS 4,455. On December 9, the shares are listed in Frankfurt and Munich.

1989: In September, ÖlAG sells another 10% of OMV shares in a secondary offering at a price of ATS 8,240 per share. Following a further sale of shares to institutional investors, ÖlAG's stake is reduced to 72%.

1991: The face value of 5% of the capital stock is reduced from ATS 1,000 to ATS 100 in order to facilitate the introduction to the Austrian Futures and Options Exchange in April. In June, OMV's capital stock is increased by ATS 400 mn to ATS 2.4 bn. ÖIAG exercises its rights and continues to own 72%.

1994: In May, IPIC (International Petroleum Investment Company) buys 13% of OMV from ÖIAG so that ÖIAG's stake is reduced to 59%. In June, OMV increases its capital to ATS 2.7 bn. IPIC exercises its rights as well as further rights and increases its stake to 19.6%, whereas ÖlAG's stake declines to 52.4%. A Level 1 ADR program is established in the USA. In September, face value of ATS 100 is harmonized for all shares. Until year end, ÖIAG reduces its OMV stake to 49.9%.

1996: In May, ÖIAG sells another 4.02 mn shares at a price of ATS 1,055 thus decreasing its stake to 35%.

1999: The Company's share capital is converted to EUR 196.29 mn on May 18 and all ordinary shares are no par value shares (27 mn shares).

2004: OMV successfully completes a EUR 657 mn share capital increase through the issuance of 3 mn new shares priced at EUR 219 per share. The new shareholder structure consists of 50.9% free float, 31.5% ÖIAG and 17.6% IPIC.

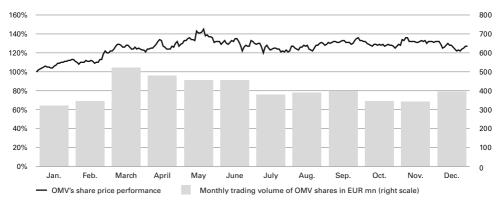
2005: Delisting on the Frankfurt and Munich stock exchanges. On July 11, OMV's stock split by the ratio of 1:10 is effective on the Vienna Stock Exchange. Consequently, OMV's share capital is now divided into 300 mn no par value shares issued to bearers. The nominal value per share is EUR 1.

OMV's stock exchange and privatization history

2008: In October, IPIC increases its stake to 19.2%, thus reducing the free float to 49.3%.

2009: In December, IPIC increases its stake to 20.0%, thus reducing the free float to 48.5%.

2011: In June, OMV issues 27,272,727 new shares at a subscription price of EUR 27.50. The capital stock is now EUR 327,272,727 and consists of 327,272,727 no par value bearer shares. ÖIAG and IPIC fully exercise their subscription rights. By October, IPIC increases its shareholding in OMV to 24.9%.



OMV's share price performance 2013 (rebased to 100)

Abbreviations and definitions

| bbl, bbl/d | cbm, cf | NGL |
|--|---|--|
| Barrel (1 barrel equals approx. 159 liters), bbl per day | Standard cubic meter (32 °F/0 °C), standard cubic feet (60 °F/16 °C) | Natural Gas Liquids; natural gas which is extracted in liquid form during the production of hydrocarbons |
| boe, boe/d, kboe/d Barrel of oil equivalent, boe per | mn, bn Million, billion | t, toe |
| day, thousand boe/d | | Metric tonne, tonne of oil equivalent |

For a full list of abbreviations and definitions please see the OMV Annual Report.

| Conversion factors | | | М | ultiply by |
|--------------------|--------|--------|--------|------------|
| Crude oil | | t | liter | bbl |
| 1 t | | 1.000 | 1,168 | 7.345 |
| 1,000 liter | | 0.856 | 1,000 | 6.290 |
| 1 bbl | | 0.136 | 159 | 1.000 |
| | | | | |
| Natural gas | bn cbm | bn cf | mn toe | mn boe |
| 1 bn cbm | 1.000 | 37.326 | 0.847 | 6.221 |
| 1 bn cf | 0.027 | 1.000 | 0.023 | 0.167 |
| 1 mn toe | 1.181 | 44.068 | 1.000 | 7.345 |
| 1 mn boe | 0.161 | 6.000 | 0.136 | 1.000 |

To convert **bn cbm** to **TWh** multiply by 11.2.

The conversion factors are average values and can vary due to field specifications.

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