# OMV Q3/22 Trading Update

October 10, 2022

# **OMV** Aktiengesellschaft

This trading update provides provisional basic information on the economic environment as well as OMV's key performance indicators for the quarter ended September 30, 2022. The Q3/22 results will be published on October 28, 2022. The information contained in this trading update may be subject to change and may differ from the numbers of the quarterly report.

### **Economic environment**

|                                |            | Q3/21 | Q4/21 | Q1/22  | Q2/22  | Q3/22  |
|--------------------------------|------------|-------|-------|--------|--------|--------|
| Average Brent price            | in USD/bbl | 73.51 | 79.76 | 102.23 | 113.93 | 100.84 |
| Average Urals price            | in USD/bbl | 71.15 | 78.22 | 90.20  | 79.26  | 73.79  |
| Average EUR-USD exchange rate  |            | 1.179 | 1.144 | 1.122  | 1.065  | 1.007  |
| Average CEGH natural gas price | in EUR/MWh | 47.10 | 95.10 | 100.95 | 101.84 | 201.23 |

Source: Reuters/Platts, Central European Gas Hub (CEGH)

#### **Chemicals & Materials**

|  |          | Q3/21 | Q4/21 | Q1/22 | Q2/22 | Q3/22 |
|--|----------|-------|-------|-------|-------|-------|
| Ethylene indicator margin Europe <sup>1</sup>        | in EUR/t | 489   | 498   | 429   | 663   | 614   |
| Propylene indicator margin Europe <sup>2</sup>       | in EUR/t | 488   | 506   | 444   | 673   | 574   |
| Polyethylene indicator margin Europe <sup>3</sup>    | in EUR/t | 524   | 458   | 438   | 442   | 312   |
| Polypropylene indicator margin Europe <sup>4</sup>   | in EUR/t | 748   | 690   | 647   | 543   | 357   |
| Utilization rate steam crackers Europe               | in %     | 88    | 92    | 96    | 56    | 63    |
| Polyolefin sales volumes                             | in mn t  | 1.50  | 1.49  | 1.47  | 1.45  | 1.32  |
| thereof polyethylene sales volumes excl. JVs         | in mn t  | 0.46  | 0.43  | 0.44  | 0.45  | 0.39  |
| thereof polypropylene sales volumes excl. JVs        | in mn t  | 0.51  | 0.53  | 0.52  | 0.48  | 0.41  |
| thereof polyethylene sales volumes JVs <sup>5</sup>  | in mn t  | 0.33  | 0.34  | 0.31  | 0.32  | 0.31  |
| thereof polypropylene sales volumes JVs <sup>5</sup> | in mn t  | 0.20  | 0.19  | 0.20  | 0.21  | 0.21  |

<sup>&</sup>lt;sup>1</sup> Ethylene CP WE (ICIS) - 1.18 \* Naphtha FOB Rotterdam

## Refining & Marketing

|   |            | Q3/21 | Q4/21 | Q1/22 | Q2/22 | Q3/22 |  |
|---|------------|-------|-------|-------|-------|-------|--|
| OMV refining indicator margin Europe based on Brent <sup>1, 2</sup> | in USD/bbl | 4.21  | 6.15  | 6.78  | 20.46 | 14.38 |  |
| Utilization rate refineries Europe                                  | in %       | 91    | 95    | 94    | 58    | 44    |  |
| Fuels and other sales volumes Europe                                | in mn t    | 4.66  | 4.35  | 3.66  | 3.82  | 3.69  |  |

<sup>1</sup> Starting Q2/22, the indicator refining margin reflects the change in crude oil reference price from Urals to Brent in OMV Petrom. The figures for all periods are based on the new method.

## **Exploration & Production**

|  | Q3/21 | Q4/21 | Q1/22 | Q2/22 | Q3/22 |
|--|-------|-------|-------|-------|-------|
| Total hydrocarbon production in kboe/d                           | 470   | 491   | 457   | 345   | 381   |
| thereof crude oil and NGL production in kboe/d                   | 198   | 192   | 194   | 175   | 203   |
| thereof natural gas production in kboe/d                         | 272   | 298   | 262   | 170   | 178   |
| Total hydrocarbon sales volumes in kboe/d                        | 465   | 467   | 451   | 314   | 385   |
| thereof crude oil and NGL sales volumes in kboe/d                | 213   | 189   | 210   | 164   | 225   |
| thereof natural gas sales volumes <sup>1</sup> in kboe/d         | 251   | 277   | 240   | 151   | 160   |
| Average realized crude oil price <sup>2, 3</sup> in USD/bbl      | 69.6  | 77.0  | 90.5  | 106.9 | 98.7  |
| Average realized natural gas price <sup>1, 3, 4</sup> in EUR/MWh | 15.7  | 27.0  | 37.9  | 56.5  | 82.4  |

Note: Crude oil, NGL (Natural Gas Liquids) and natural gas figures may not add up due to rounding differences. Starting with March 1, 2022, Russian operations are no longer included.

<sup>&</sup>lt;sup>4</sup> The average realized natural gas price is converted to MWh using a standardized calorific value across the portfolio of 10.8 MWh for 1,000 cubic meters of natural gas.



<sup>&</sup>lt;sup>2</sup> Propylene CP WE (ICIS) - 1.18 \* Naphtha FOB Rotterdam

 $<sup>^{\</sup>rm 3}$  HD BM FD EU Domestic EOM (ICIS low) - Ethylene CP WE (ICIS)

<sup>&</sup>lt;sup>4</sup> PP Homo FD EU Domestic EOM (ICIS low) - Propylene CP WE (ICIS)

<sup>&</sup>lt;sup>5</sup> Pro-rata volumes of at-equity consolidated companies

<sup>&</sup>lt;sup>2</sup> Actual refining margins realized by OMV may vary from the OMV refining indicator margin due to factors including different crude oil slate, product yield, and operating conditions.

<sup>&</sup>lt;sup>1</sup> Does not consider Gas Marketing Western Europe

<sup>&</sup>lt;sup>2</sup> Starting Q2/22, the transfer price in OMV Petrom between the E&P segment and the R&M segment is based on Brent instead of Urals. Previous figures were not restated.

<sup>&</sup>lt;sup>3</sup> Average realized prices include hedging effects

# Schwechat Refinery incident and turnaround

OMV announced a return to full operations at the Schwechat refinery on October 7, 2022. Nevertheless, the alternative supply system, which was used to make up for the production restrictions of the Schwechat refinery during the repairs, will be maintained as an additional source of supply for as long as necessary. This will allow reliable supply to the markets in addition to stocks being replenished more quickly.

The incident will impact the result negatively in Q3/22 as we expect payments from the business interruption insurance at a later point in time.

## Cash flow movements

Positive cash flow effects stemming from our natural gas exchange trading activity are expected to offset to a large extent the outflows coming from the injection of natural gas into the storages.

## **Others**

Compared to Q2/22, retail and commercial margins increased.

### Consensus

The collection of the analysts' consensus on the quarterly result estimates, managed by Vara Research, is scheduled to open for submission on October 10, 2022, and will close on October 20, 2022, at 7:30 am CEST. The consensus will be made public on October 20, 2022.

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